

# 2023 CVCA

中华股权投资协会

# CVCA

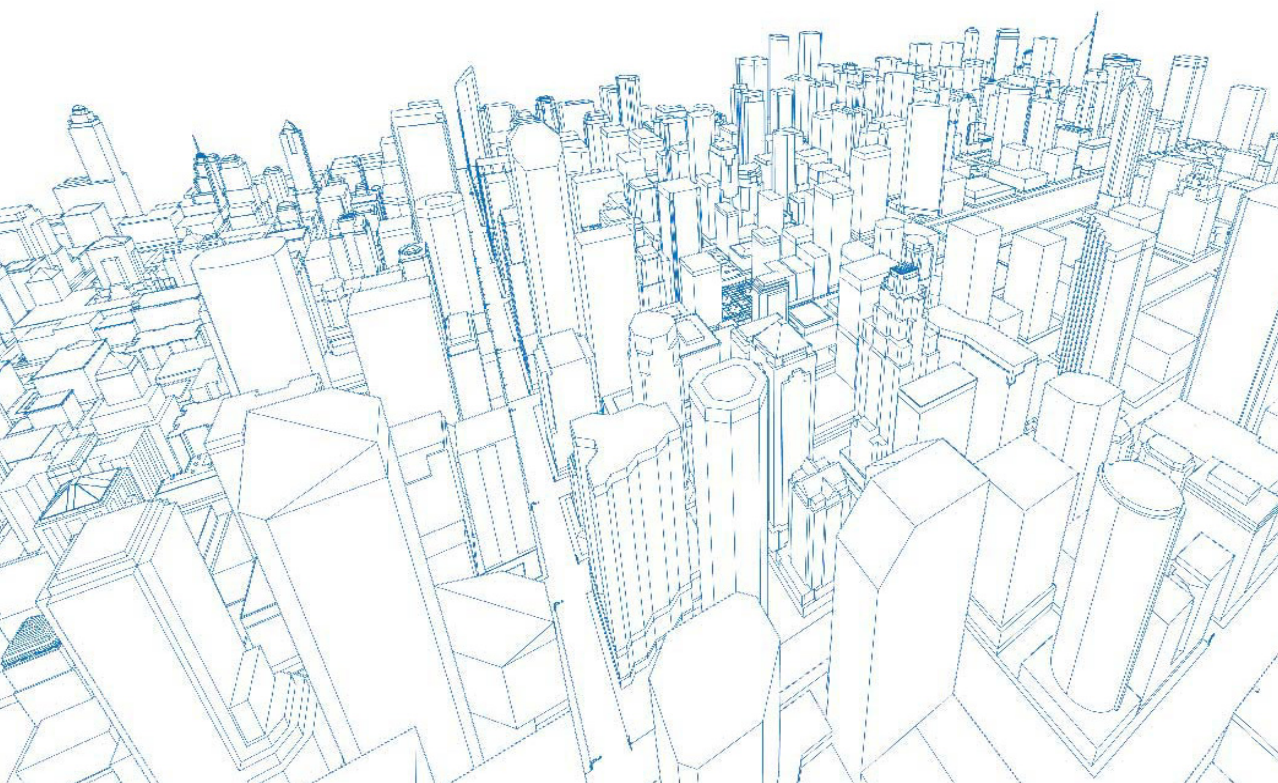
China Venture Capital and Private  
Equity Association  
中华股权投资协会



# CVCA

## 年会介绍

### INTRODUCTION



# 2023 CVCA

中华股权投资协会年会  
暨 PE/VC 高峰论坛

## 年会介绍

### Introduction

2023 年，是中国正式进入后疫情时代经济正常化的元年。世界经济前景不容乐观，进入新的动荡变革期。同时，全球经济增长放缓，包括中国在内的各大经济体目前均尚未从疫情中完全恢复。回顾过去一年，中国私募股权和创业投资（PE/VC）行业经历了多重考验，募资、投资节奏正在放缓，但随着四季度中国最新发布的一系列经济数据和经济政策，释放了中国经济持续向好的鲜明信号，估值理性回归等利好因素亦为 PE/VC 行业未来的发展提供了全新机遇。

当下，中国优秀投资人如何能正确预判国内外宏观趋势并制定有效的投资策略，实现跨越周期的长期价值回报？在投资和退出均面临压力的背景下，LP 将如何看待融资策略，甄选具有超强抗周期能力的 GP？经济复苏过程中，GP 如何突破募资难题、如何做好投后管理、实现募投管退的正向循环？随着创新投资、责任投资日益成为行业共识，未来投资行业还将有哪些新机会、新方向？

2023 年 12 月 6 日，2023 中华股权投资协会（CVCA）年会暨私募股权 / 创业投资高峰论坛将在北京举办。届时，中国最顶级的投资人、业界专家将齐聚一堂，分享投资思路、解读投资策略、交流投资心得。在五个主题分论坛中，分别从 PE、VC、LP 等角度深入讨论，在当前复杂的市场周期中如何深耕破局、逆势而上。

中华股权投资协会  
年会组委会  
2023 年

The CVCA Annual General Meeting & China VC/PE Summit 2023 will be held in Beijing on December 6, 2023. Held annually, the summit is a valuable opportunity to provide an effective exchange and networking platform among senior executives from CVCA members and our friends. Participants will discuss and exchange views on key industry issues and topics that are essential to industry development, share best practices and experience, in hope of further promoting the sound development of the PE/VC industry in China.

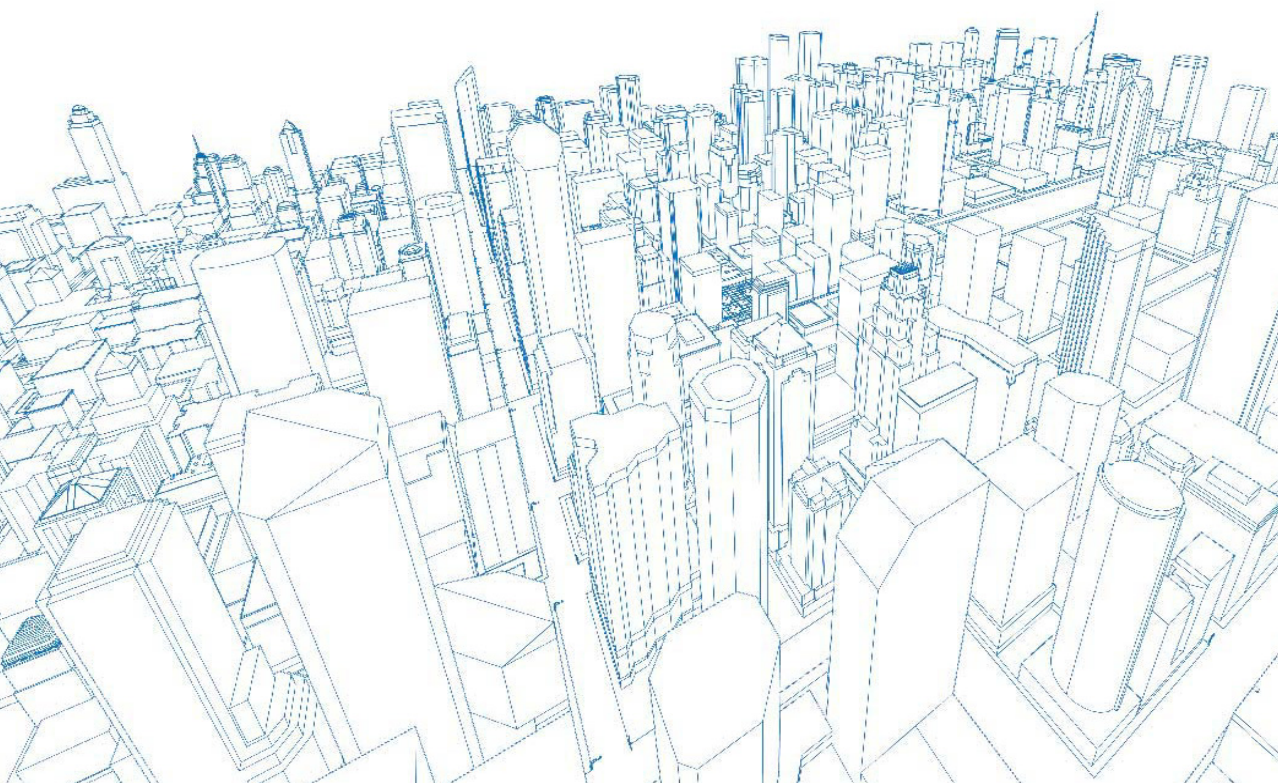
In five thematic panels, from different perspectives such as PE, VC and LP, the annual conference will have in-depth discussions on how to cope with challenges and move forward steadily in the current complex and changing environment. Hope CVCA members and industry representatives can actively participate and seek common development.

Organizing Committee  
CVCA Annual General Meeting & China VC/PE Summit  
2023

# CVCA

## 年会议程

### AGENDA



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## 年会议程

### Agenda

12月6日(星期三)		中国大饭店一层 宴会大厅
8:30-9:00	签到	
9:00-9:10	理事长致欢迎辞 邝子平 CVCA 理事长 / 启明创投 创始主管合伙人	
9:10-9:40	主旨演讲 Investing in the Age of Generative AI 李开复 创新工场 董事长兼首席执行官	
9:40-10:50	论坛一：PE 看宏观趋势和行业策略 主持人： 孙 强 TPG 集团 中国区董事长 嘉 宾： 刘海峰 德弘资本 董事长 邱中伟 太盟亚洲资本 总裁及合伙人 唐 葵 方源资本 董事长及首席执行官 信跃升 中信资本 高级董事总经理，信宸资本管理合伙人	
10:50-11:00	茶歇	
11:00-12:10	论坛二：VC 看宏观趋势和行业策略 主持人： 邵 俊 德同资本 董事长 / 创始主管合伙人 嘉 宾： 邝子平 启明创投 创始主管合伙人 刘二海 愉悦资本 创始及执行合伙人 刘 真 高锐律师事务所 中国主管合伙人 龙 宇 BAI 资本 创始及管理合伙人	
12:10-13:45	午餐	
13:45-13:55	CVCA 会员大会	
13:55-14:00	晚宴赞助商致辞 苏 丽 安永 大中华区战略与交易咨询主管合伙人	

14:00-15:10	<p>论坛三： 融资策略与趋势</p> <p>主持人： 王岱宗 TPG NewQuest 合伙人</p> <p>嘉 宾： 顾业池 国寿投资保险资产管理公司 总裁助理 徐 清 元禾辰坤 主管合伙人 王 绚 德勤财务咨询 华东区主管合伙人</p>
15:10-16:20	<p>论坛四： 投后管理与退出策略</p> <p>主持人： 崔桂勇 BPEA EQT 合伙人</p> <p>嘉 宾： 方 敏 华平投资 中国私募股权投资联席总裁、董事总经理 林哲莹 古玉资本 创始人 刘二飞 亚投资本 创始合伙人、董事长、CEO 孙 铮 KKR 投资集团 合伙人 张 宁 Morgan, Lewis &amp; Bockius 合伙人</p>
16:20-17:30	<p>论坛五： 新领域新趋势</p> <p>金 明 高鹄资本 创始人、管理合伙人</p> <p>嘉 宾： 蔡 伟 光速光合创业投资基金 合伙人 潘瑞婷 集富亚洲 管理合伙人 浦晓燕 红杉中国 合伙人 施 轶 高盛资产管理 成长型和私募股权投资董事总经理 袁文达 红点中国 创始及主管合伙人</p>
17:30	结 束

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## 年会议程

### Agenda

December 6th ( Wednesday )		Grand Ballroom, China World Hotel
8:30-9:00	Registration	
9:00-9:10	Opening Remarks by CVCA Chairman Duane KUANG	Chairman CVCA / Founding Managing Partner Qiming Venture Capital
9:10-9:40	Keynote Speech: Kai-Fu LEE	Investing in the Age of Generative AI Chairman and CEO Sinovation Ventures
9:40-10:50	Forum 1: Marco Trends and Industry Strategies from the PE Perspective Moderator: Chang SUN Panelists: David H. LIU David QIU Frank K. TANG Eric XIN	Chairman TPG China Executive Chairman DCP President and Partner PAGAC Chairman and CEO FountainVest Partners Senior Managing Director, Managing Partner of Trustar Capital CITIC Capital
10:50-11:00	Break	
11:00-12:10	Forum 2: Marco Trends and Industry Strategies from the VC Perspective Moderator: Roman SHAW Panelists: Duane KUANG Erhai LIU Zhen LIU Annabelle LONG	Chairman of the Board / Founding Partner DT Capital Partners Founding Managing Partner Qiming Venture Capital Founding and Managing Partner JOY Capital Head of China Practice Gunderson Dettmer Founding and Managing Partner BAI Capital
12:10-13:45	Lunch	
13:45-13:55	CVCA Annual General Meeting	
13:55-14:00	Luncheon Sponsor Speech Erica SU	Head of Strategy and Transaction Advisory, Greater China EY



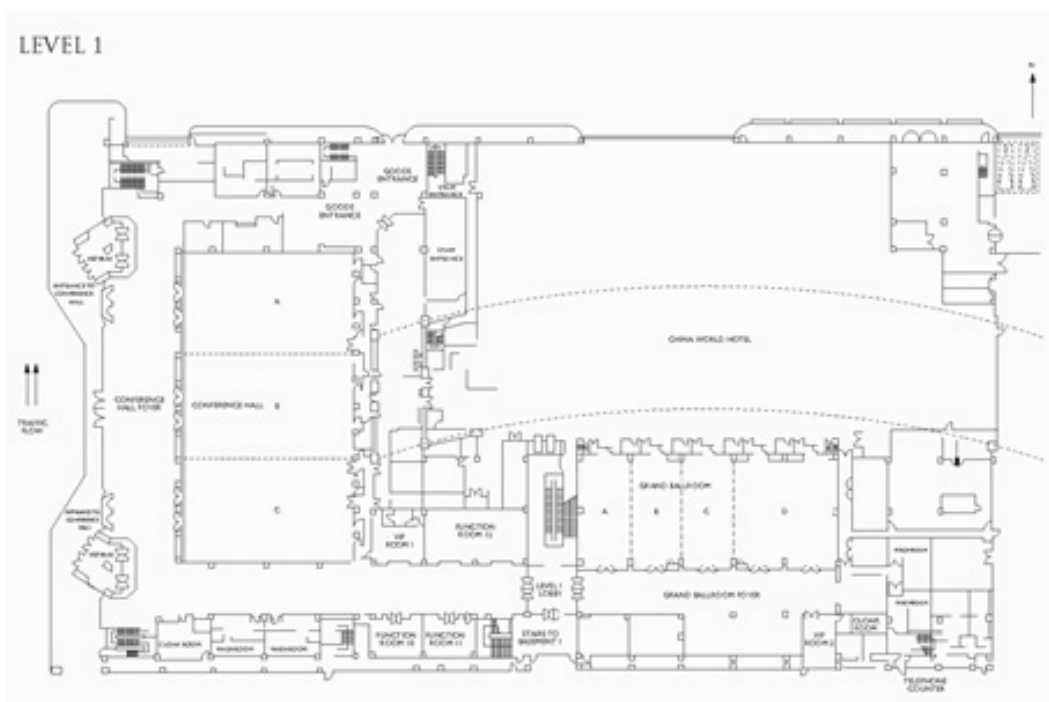
14:00-15:10	<p>Forum 3: Financing Trends and Strategies</p> <p>Moderator: Daizong WANG Partner TPG NewQuest</p> <p>Panelists: Yechi GU Assistant President China Life Investment Management Company Limited</p> <p>Qing XU Managing Partner Oriza FOFs</p> <p>Shirley WANG Partner, Merger &amp; Acquisitions Service Deloitte China</p>
15:10-16:20	<p>Forum 4: Post-investment Management and Exit Strategy</p> <p>Moderator: Guy CUI Partner BPEA EQT</p> <p>Panelists: Min FANG Managing Director, Co-Head of China Private Equity Warburg Pincus</p> <p>Zheyang LIN Founder Jade Capital</p> <p>Erfei LIU CEO and Founding Partner Asia Investment Capital</p> <p>Chris SUN Partner KKR</p> <p>Ning ZHANG Managing Partner Morgan, Lewis &amp; Bockius</p>
16:20-17:30	<p>Forum 5: New Trends in New Areas</p> <p>Moderator: Ming JIN Founder and Managing Partner Cygnus Equity</p> <p>Panelists: Wei CAI Partner Lightspeed China Partners</p> <p>Swee Ting PAN Managing Partner, Head of China JAFCO Asia</p> <p>Enita PU Partner HongShan</p> <p>Shirley SHI Managing Director of Growth and Private Equity Goldman Sachs Asset Management</p> <p>David YUAN Founding Managing Partner Redpoint China</p>
17:30	Close

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## 酒店平面图

### Hotel Floor Plan



## 会议联络

### Contacts

#### 孙宁 女士 ( Ms. Ning SUN )

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#### 宫垠 女士 ( Ms. Esther GONG )

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邮箱 Email: esther@cvca.org.cn

#### 田原 女士 ( Ms. Sabrina TIAN )

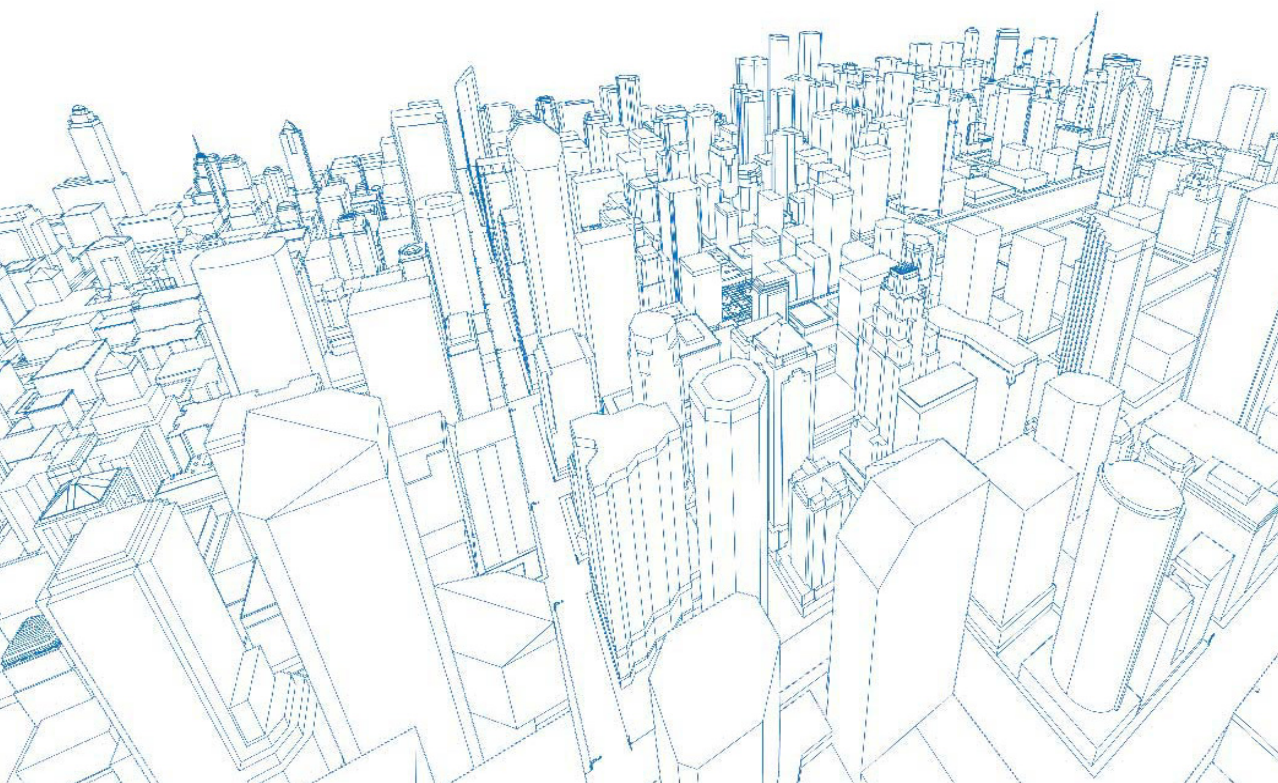
手机 Mobile: 8610-139 1178 4551

邮箱 Email: sabrina@cvca.org.cn

# CVCA

## 演讲嘉宾

### SPEAKERS





## 邝子平

Duane KUANG

启明创投 创始主管合伙人  
Founding Managing Partner  
Qiming Venture Partners

邝子平先生是启明创投的创始主管合伙人，投资委员会成员。他拥有 30 多年的企业管理和投资经验，1999 年开始从事风险投资。

邝子平先生主要关注在信息科技、人工智能、自动化设备、区块链等方面的投资，他负责投资过的公司包括：石头科技（688169.SH）、文远知行、优必选、云知声、禾赛科技（NASDAQ: HSAI）、运泰利自动化、长亭科技、七牛云等。他目前是中华股权投资协会理事长，中国证券投资基金业协会风险投资委员会委员。

邝子平先生入选 2020、2021、2022 及 2023 年福布斯全球最佳创投人榜。

创办启明创投前，邝子平先生曾是英特尔投资部中国区总监，主导英特尔在中国大陆的战略投资业务。加入英特尔前，他在思科中国任职 5 年，担任过多个高级管理职位。邝子平先生在硅谷开始了他的职业生涯，早年曾是软件工程师，后又在数字通信领域担任技术管理。

邝子平先生生于中国广州，留学于美国。他拥有美国加州大学旧金山分校计算机科学学士学位，美国斯坦福大学计算机科学硕士学位，及美国加利福尼亚大学伯克利分校 MBA。

Mr. Duane Kuang is a Founding Managing Partner of Qiming Venture Partners and a member of the Investment Committee. Duane has over 30 years of operational and investment experience and started his venture capital career in 1999.

Duane's areas of investment include Information Technology, Artificial Intelligence, Automation, and Blockchain. Some of his prior investments include Roborock (SHSE:688169), WeRide, UBTECH, Unisound, Hesai Technology (NASDAQ: HSAI), Intelligent Automation, Chaitin, Qiniu Cloud, etc. Duane is the Chairman of the China Venture Capital and Private Equity Association (CVCA) and a member of the VC committee of AMAC.

Duane has been recognized by the Forbes Global 100 VC Midas List in 2020, 2021, 2022 and 2023.

Prior to founding Qiming, Duane was the Director of Intel Capital China where he led the strategic investment activities of Intel. Before joining Intel, Duane spent five years at Cisco

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Systems in China, holding various senior management positions.

Duane started his career in Silicon Valley as a software engineer and later entered into management role in the digital communications field.

Duane is born in Guangzhou, China and educated in the U.S. Duane holds an MBA degree from the University of California at Berkeley, a Master's degree in Computer Science from Stanford University and a Bachelor's Degree in Computer Science from California State University in San Francisco.



**孙强**  
**Chang SUN**

**TPG 集团 中国区董事长**  
**Chairman**  
**TPG China**

孙先生为 TPG 集团中国区董事长。在加入 TPG 之前，孙先生任他创建的黑土地集团董事长。1995 年至 2015 年，孙先生是美国华平投资集团合伙人、全球经营管理委员会成员，并担任亚太区主席。此前孙先生曾任高盛集团投资银行部的执行董事、美国乐柏克公司的投资经理、联合国总部翻译。

孙先生持有北京外国语大学学士学位、联合国译员训练班研究生证书、美国沃顿商学院劳德研究院工商管理硕士及国际问题研究硕士双学位。孙先生是中华股权投资协会（CVCA）的创始人和名誉理事长，中华地产开发投资商会（CREDIA）的创始人和常务副会长，美国宾夕法尼亚大学沃顿商学院劳德研究院董事会校董，以及中国企业家俱乐部副理事长。

Mr. Sun is Partner, and Chairman of TPG China. Prior to joining TPG, he was chairman and founder of Black Soil Group, an agriculture investment holding company. From 1995 to 2015, Mr. Sun was a partner at Warburg Pincus Asia and served as chairman of Asia Pacific for the firm and a member of the firm's Executive Management Group. Mr. Sun has also worked as an Executive Director in the Investment Banking Division and the Principal Investment Area of Goldman Sachs (Asia) L.L.C., at Lepercq, de Neuflyze & Co as an investment banking associate, and at the United Nations as a translator.

Mr. Sun holds a Bachelor of Arts degree from the Beijing Foreign Studies University and a joint degree of MA/MBA from the Joseph Lauder Institute of International Management and the Wharton School of the University of Pennsylvania.

Mr. Sun is the founder and current honorary Chairman of the China Venture Capital Association (CVCA) and the founder and current Executive Vice Chairman the China Real Estate Developers and Investors' Association (CREDIA). He is also a member of the Board of Governors of the Lauder Institute at the Wharton School, and Vice Chairman of the China Entrepreneurs Club (CEC).

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**龙宇**

**Annabelle LONG**

**BAI 资本 创始及管理合伙人**  
**Founding and Managing Partner**  
**BAI Capital**

龙宇女士是 BAI 资本的创始及管理合伙人，同时担任贝塔斯曼集团全球管理委员会委员。

自 2008 年以来，龙宇女士带领团队投中了超过 18 个 IPO 与 40 只独角兽。她的代表投资案例包括：联易融（09959.HK）、乐信集团（LX.NASDAQ）、易车（NYSE: BITA）、网易云音乐（09899.HK）、顺丰同城（09699.HK）、易鑫（02858.HK）、叮咚买菜（NYSE: DDL）、BIGO、Stori、Keep（3650.HK）、PingCAP、壁仞科技、乐荐、Innovusion、所思科技、探探和摩拜单车等。她曾获评《福布斯》亚洲“2020 商界影响力女性”与《财富》“2022 年中国最具影响力的商界女性”。

自 2011 年起，龙宇女士担任贝塔斯曼集团全球管理委员会委员，参与贝塔斯曼集团发展的重大决策。凭借为集团做出的杰出贡献，她被授予“贝塔斯曼创业家奖”与“贝塔斯曼财务表现奖”等荣誉。

龙宇女士担任香港上海汇丰银行有限公司独立董事、蔚来汽车（NASDAQ: NIO）独立董事和 Tapestry 集团（NYSE: TPR，旗下品牌包括 Coach, Stuart Weitzman 与 Kate Spade）的独立董事。2015 年至 2021 年，龙宇女士担任斯坦福大学商学院顾问委员会，是该委员会的首位华人成员。2011 年，她曾被世界经济论坛（World Economic Forum - WEF）评选为“全球青年领袖”（Young Global Leader - YGL），并积极参与论坛事务。

龙宇女士持有斯坦福大学商学院工商管理学硕士（MBA）学位。她本科就读于中国的电子科技大学，获得电子工程学学士学位。

Ms. Annabelle Yu Long is the Founding and Managing Partner of BAI Capital and a member of Bertelsmann Group Management Committee.

Since 2008, Ms. Long has led the team to achieve more than 18 IPOs and 40+ Unicorn companies, including Linklogis (09959.HK), Lexin (NASDAQ:LX), BitAuto (NYSE:BITA), NetEase Cloud Music (09899.HK), SF Intra-City (09699.HK), Yixin (02858.HK), Dingdong Fresh (NYSE:DDL), BIGO, Stori, Keep (3650.HK), PingCAP, Biren, Lejian, Innovusion, Mobike, Source, Tantan etc. She was named Forbes Asia's Power Businesswomen 2020 and Fortune China's Most Influential Businesswomen 2022.

Ms. Long was appointed the member of Group Management Committee of Bertelsmann in 2011 to advise and assist on important matters of corporate strategy and corporate



development. She was presented group level Bertelsmann Entrepreneur Award and Bertelsmann Financial Performance Award for her outstanding contribution.

Ms. Long serves as independent director of Hongkong and Shanghai Banking Corporation Limited, and independent director of NIO (NASDAQ:NIO). Ms. Long also serves as independent director of Tapestry Inc. (NYSE:TPR, its portfolio includes Coach, Stuart Weitzman and Kate Spade). She was the first Chinese member of Stanford Graduate School of Business Advisory Council and served as a member from 2015 to 2021. She was named Young Global Leader (YGL) by World Economic Forum in 2011 and had active involvement in WEF.

Ms. Long holds an MBA from the Stanford Graduate School of Business. She also holds a BSEE from the University of Electronic Science and Technology in China.

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**刘二飞**  
Erfei LIU

**亚投资本 首席执行官及创始合伙人**  
**CEO and Founding Partner**  
**Asia Investment Capital**

刘二飞先生为亚投资本的首席执行官及创始合伙人，同时也担任信泰资本管理有限公司董事，以及数家上市公司的独立董事。

刘先生拥有超过 30 年的投资银行和私募股权投资管理经验，业务涵盖大中华地区、美国、东南亚和印度。刘先生曾担任美林中国区主席及美银美林中国区总经理，还曾在高盛集团、摩根士丹利、所罗门美邦国际和其他著名机构担任高管，搭建了中国业务平台。

刘先生曾担任众多政府部门、中国企业和跨国公司的财务顾问，业务经历主要包括全球资本市场融资、私募股权投资、跨境和境内企业收购兼并。

刘先生曾获得亚太区 2006 年度金融人物等成就表彰。

刘先生拥有哈佛商学院工商管理学硕士学位。

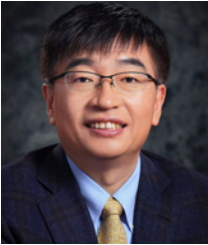
Mr. Liu is the CEO and founding partner of Asia Investment Capital. He also serves as a director of Cindat Capital Management Limited, as well as an independent non-executive director on the board of several public companies.

Mr. Liu has over 30 years of investment banking and private equity experience across various geographies, including the Greater China, the U.S., Southeast Asia and India. Prior to establishing the AIC Group, Mr. Liu was the Chairman of Merrill Lynch China and Country Executive of Bank of America Merrill Lynch. Mr. Liu established the Chinese business of, and held various management positions at, Goldman Sachs, Morgan Stanley, Smith Barney and other renowned institutions.

Mr. Liu also acted as a financial advisor to a wide range of governmental entities, major Chinese companies, and leading multinational corporations. Mr. Liu's transaction experiences span from international capital markets to equity investments, as well as domestic and cross-border mergers & acquisitions.

Mr. Liu was named investment banker of the year for 2006 by The Asian Banker magazine.

Mr. Liu holds an MBA degree from Harvard Business School.



## 刘二海

Erhai LIU

愉悦资本 创始及执行合伙人

Founding and Managing Partner

Joy Capital

刘二海先生拥有二十年风险投资从业经验。典型投资案例包括：蔚来汽车（NYSE：NIO）、途虎养车（HKEX：09690）、瑞幸咖啡、摩拜单车、能链（NASDAQ：NAAS）、AQARA 绿米、镁伽机器人、优信（NASDAQ：UXIN）、易车（NYSE：BITA）、神州租车（HK：00699）、智联招聘（NYSE：ZPIN）、人人网（NYSE：RENN）、WISH（NASDAQ：WISH）等项目。

刘二海先生多次获得《福布斯》“全球最佳科技投资百人”、《福布斯》“中国创投人 100”、《证券时报》中国创投金鹰奖“年度最佳投资人”、界面“中国顶级风险投资人”等行业荣誉 WISH）等项目。

Mr. Erhai LIU has nearly 20 years of investment experience in the venture capital industry.

Mr. LIU' s notable investments include: NIO (NYSE: NIO), Tuhu (HKEX: 09690), Mobike, Luckin Coffee, Newlink Naas (NASDAQ: NAAS), Aqara, MegaRobo, BitAuto (NYSE: BITA), CAR (HKEX: 00699), Renren (NYSE:RENN), Zhaopin.com (NYSE: ZPIN), XIN.com (NASDAQ: UXIN), and Wish (NASDAQ: WISH).

Mr. LIU' s industry recognitions include:

- The Midas List of Global Top 100 Technology Investors, Forbes, 2018-2020 and 2012
- Top 100 Venture Capital Investors, Forbes China, 2021-2022、2015-2019
- Top 30 Investors of the Year, Securities Times, 2022-2023
- China Top50 Venture Capital Investors, JieMian, 2017-2022

Mr. LIU holds an EMBA from Tsinghua University; a Master' s degree in Global Finance and an MBA from Fordham University; a Master's degree in Psychology from Peking University; a Master's degree in Communication and Information System from Xidian University; and a Bachelor's degree in Communication Engineering from Guilin University of Electronic Technology.

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**刘海峰**

**David H. LIU**

**德弘资本 董事长**

**Executive Chairman**

**DCP**

刘海峰先生是德弘资本董事长，曾任 KKR 全球合伙人，KKR 亚洲私募股权投资联席主管兼大中华区首席执行官。加入 KKR 之前，刘海峰先生曾担任摩根士丹利董事总经理兼亚洲直接投资部联席主管。

在过去三十余年直接投资生涯中，刘海峰先生创造了优异的长期投资业绩，曾负责并领导了大中华区多项成功的、富有开创性的直接投资项目，例如：中国平安、蒙牛乳业、海尔、中金公司、远东宏信、东方雨虹、通化东宝、启明医疗、中粮肉食、恒安集团、百丽国际、现代牧业、南孚电池、粤海饲料、联合环境等。

刘先生担任中国证券投资基金业协会私募股权投资基金专业委员会委员并曾任中华股权投资协会理事长。

刘先生毕业于美国哥伦比亚大学，取得电子工程系最高荣誉理学学位。刘先生是 Tau Beta Pi 全美工程荣誉学会的成员，并曾荣获哥伦比亚大学最优秀电子工程专业学生 Edwin Howard Armstrong 荣誉奖。

David H. Liu is the Co-founder and Executive Chairman of DCP. Prior to establishing DCP, Mr. Liu was a Partner of KKR, the Co-head of KKR Asia Private Equity and the CEO of KKR Greater China. Prior to joining KKR, Mr. Liu was a Managing Director and the Co-head of Morgan Stanley Private Equity Asia.

Mr. Liu has established one of the leading investment track records in Greater China over the past three decades. He was responsible for a number of successful and innovative investments, including Ping An Insurance, Mengniu Dairy, Haier Appliances, China International Capital Corp, Far East Horizon, Oriental Yuhong Building Material, Dongbao Pharmaceutical, Venus Medtech, COFCO Joycome, Hengan Intl., Belle Group, Modern Dairy, Nanfu Battery, Yuehai Feed and United Envirotech.

Mr. Liu is an Advisory Director of the Private Equity Investment Fund Committee of the Asset Management Association of China (AMAC) and was the Chairman of the China Venture Capital and Private Equity Association (CVCA).

Mr. Liu graduated from Columbia University as Class Salutatorian with a B.S. in Electrical Engineering. He is a member of the Tau Beta Pi National Engineering Honor Society and a winner of the Edwin Howard Armstrong Memorial Award for the top electrical engineering student at Columbia University.



**孙铮**

**Chris SUN**

**KKR 投资集团 合伙人**

**Partner**

**KKR**

孙铮先生，2007 年加入 KKR 私募股权基金，现任 KKR 投资集团合伙人，负责大中华区私募股权投资业务，并协调地产、基础设施、信贷、影响力基金等投资策略。孙先生在大消费领域有丰富的投资经验，现担任瑞辰宠物医院、粤海饲料、乖宝集团、裕灌现代农业、兴盛优选、全亿健康、珍酒李渡和认养一头牛等被投资企业董事，并曾深度参与现代牧业、华致酒行、亚洲牧业、中粮肉食、圣农发展、字节跳动等项目的投资。加入 KKR 之前，孙先生任职于高盛公司投资银行部自然能源组。孙先生毕业于北京大学，获经济学学士和英美文学硕士学位。

Chris Sun (Beijing) joined KKR in 2007 and is a partner on the Private Equity team focused on Greater China, also working extensively on other initiatives of the firm including Asia NGT (Net Generation Technology) and Global Impact Fund. Mr. Sun currently sits on boards of directors for Yuehai Feed Group, Gambol Pet Group, Jiangsu Yuguan, Kingsheng Youxuan, Huohua Logic, Quanyi Pharmacy, ZJLD and Adopt A Cow. Mr. Sun also played a significant role in advising on the investments in Modern Dairy, VATS Liquor Chain, Asia Dairy, COFCO Meat, Sunner Development, ByteDance, and Natural Pet Food Group. Prior to joining KKR, Mr. Sun worked as an investment banking analyst at Goldman Sachs & Co. in the Natural Resources Group in Beijing. He holds a B.A. and an M.A., with honors, from Peking University in China.

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## 李开复

Kai-Fu LEE

创新工场 董事长兼首席执行官

创新工场人工智能工程院 院长

Chairman and CEO Sinovation Ventures

President Sinovation Ventures Artificial Intelligence Institute

李开复博士于 2009 年创立创新工场，担任董事长兼首席执行官，专注于科技创新型的投资理念与最前沿的技术趋势。十多年来创新工场已经投资逾 400 个创业项目，管理总额约 200 亿人民币的双币基金。2016 年秋季创办创新工场人工智能工程院，致力于利用最前沿的 AI 技术为企业提供人工智能产品与解决方案。

在此之前，李开复博士曾是谷歌全球副总裁兼大中华区总裁，担任微软全球副总裁期间开创了微软亚洲研究院，并曾服务于苹果、SGI 等知名科技企业。

李开复在美国哥伦比亚大学取得计算机科学学士学位，以最高荣誉毕业于卡耐基梅隆大学获得博士学位。同时，李开复获得香港城市大学、卡耐基梅隆大学荣誉博士学位。李开复获选为美国电机电子工程师学会 (IEEE) 的院士，并被《时代》杂志评选为 2013 影响全球 100 位年度人物之一，《Wired 连线》本世纪推动 科技全球 25 位标杆人物，2018 亚洲商界领袖奖等殊荣，并出任世界经济论坛第四次工业革命中心的 AI 委员会联席主席。李开复博士发明过十项美国专利，发表逾百篇专业期刊或会议论文，并出版过十本中文畅销书

Dr. Kai-Fu Lee is the Chairman and CEO of Sinovation Ventures ([www.sinovationventures.com/](http://www.sinovationventures.com/)) and President of Sinovation Venture' s Artificial Intelligence Institute. Sinovation Ventures, managing US\$3 billion dual currency investment funds, is a leading venture capital firm focusing on developing the next generation of Chinese high-tech companies.

Prior to founding Sinovation in 2009, Dr. Lee was the President of Google China, and senior executives at Microsoft, SGI, and Apple.

Dr. Lee received his Bachelor degree from Computer Science from Columbia University, Ph.D. from Carnegie Mellon University, as well as Honorary Doctorate Degrees from both Carnegie Mellon and the City University of Hong Kong. He is the Co-Chair of Artificial Intelligence Council for World Economic Forum Center for the Fourth Industrial Revolution, Fellow of the Institute of Electrical and Electronics Engineers (IEEE), Times 100 in 2013, WIRED 25 Icons, Asian Business Leader 2018 by Asia House, and followed by over 50 million audience on social media.



**邱中伟**  
David QIU

**太盟亚洲资本 总裁及合伙人**  
**上海宝钢气体有限公司 董事长兼总经理**  
**President & Partner PAGAC**  
**Chairman & CEO BaoSteel Gases**

2005 年至 2015 年，曾任弘毅投资董事总经理及合伙人，主要负责公司私募股权和特殊基金的投资，在商业零售、制造、能源和房地产等领域进行了长期的投资实践和管理运作，尤其对于国有企业改制和重组有着丰富的经验。

2000 年至 2004 年，曾任银泰投资有限公司副总裁（兼任银泰控股有限公司董事长），全面负责公司的直接投资业务，带领团队在中国商业零售领域开展一系列兼并收购，并成功重组银泰下属的商业零售业务，使之发展成为中国最大的民营零售集团之一。

1990 年至 2000 年，曾供职于中国华能集团公司海外处，负责项目计划、发展、国际合作和投资者关系等工作，在能源项目建设、国企重组、海外上市、房地产开发等方面积累了丰富的行业运作经验。

毕业于西安交通大学，获工程学学士学位，并取得美国西北大学凯洛格商学院和香港科技大学商学院的工商管理硕士学位。

## **WORK EXPERIENCE**

### **HONY CAPITAL**

2005-2015, Managing Director, Management Committee member and the Equity Partner

- Led investment team and managed and supervised the whole investment processes from deal sourcing to projects screening to investment decision-making to portfolio management as chief investment officer
- Obtained rich experiences of SOE restructuring and established extensive connections with various sector leaders and diversified intermediaries, together with in-depth knowledge in sectors of consumer retailing, energy production and real estate
- Created and developed other non-PE assets management business such as Mezzanine fund, real estate fund and hedge fund etc.

### **CHINA YINTAI INVESTMENT**

2002-2004, Vice President of Yintai Investment & CEO of the Yintai Department Stores chain

- Managed and executed various takeovers of retail companies established one of the largest private-owned retail groups in China, the Yintai Department Stores chain
- Led and developed Yintai' s principal investment team to identify and execute M&A deals in retail sector and performed restructuring and reorganization processes of listed

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company of Yintai holdings.

## **HUA NENG GROUP**

1990-2002, Vice President of Goldpark China, a Huaneng's subsidiary listed on Toronto Stock Exchange

- Performed project planning and development, developed international business and communicated with investor for Huaneng group and listed subsidiaries.

## **EDUCATION**

- MBA, Kellogg School of Management of Northwestern University and Hong Kong University of Science and Technology
- Bachelor' s in engineering, Xi'an Jiaotong University.



**邵俊****Roman SHAW****德同资本 董事长 / 创始主管合伙人****Chairman of the Board / Founding Partner****DT Capital Partners**

邵俊先生是德同资本的创始主管合伙人。邵先生曾是国内最早的风险投资公司之一龙科创投的创始人及首席执行官。在此之前，邵先生在上海实业集团担任过五年的各类管理职位，上海实业集团是上海市政府的主要投资实体，旗下的上实控股在香港上市。1998年邵先生负责组建了上海实业与所罗门兄弟合资的资产管理公司，该公司重点投资于大中华区市场。邵先生的职业生涯是在1992年从美林证券开始的。

在邵俊董事长的领导下，经过十余年的发展，德同资本从2008年至今已经成为中国股权投资行业的一线管理机构，在管资金规模逾百亿。邵先生本人主导投资并担任董事的尚德电力、（首家纽交所上市中国民营企业）、喜瑞能源（SolarCity收购）、银联电子支付（银行收购）、91无线（百度收购）、川仪股份（603100）、博腾医药（300363）、来伊份（603777）、联影医疗（688271），美腕（网红直播一哥李佳琦）、微拍堂等均从A轮成长为富有产业影响力的龙头企业。

邵先生拥有南加州大学马歇尔商学院的工商管理硕士学位，本科曾就读于上海复旦大学世界经济系国际金融专业。

2006至2021年，邵先生十三次被《福布斯》中文版评为“中国最佳创业投资人”；2016年至2020年连续五年被评为“投资界TOP100投资人”；荣获2018年上海证券报“金融·卓越投资家”奖；2015-2018年连续三年被评为投资界TOP100投资人；2015-2018年连续三年被评为投资界TOP100投资人入选2018年《财富》中国最具有影响力的30位投资人；入选2017上海领军金才；被投中信息和胡润财富评为投中-胡润2016年中国最佳创业投资人；被艾问评为2016-2017年度最具影响力投资人；2016年被清科评为“中国创业投资人10强”。

邵先生现任中华股权投资协会（CVCA）执行理事，上海股权投资协会（PEAS）副会长，上海市国际股权投资基金协会联席副理事长，上海市创业投资行业协会副会长，上海资产管理协会理事等。

Roman is a founding partner of DT Capital Partners. He was the former founding CEO of DragonTech Ventures, one of the earliest China-focused venture capital firms. Prior to that, Roman served in various management positions and directorships for five years within the Shanghai Industrial group, a major investment arm of the Shanghai municipal government with its flagship company listed in Hong Kong. In 1998, Roman co-founded a joint venture asset management company between Salomon Brothers and Shanghai Industrial focusing on the greater China market. Roman began his professional career with Merrill Lynch in 1992.

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Roman has over 20 years of investing and operating experience. He led the investment in a number of innovative and high growth companies, including Suntech Power, the first Chinese company listed on NYSE; 91 Wireless Websoft Limited, acquired by Baidu, Inc. in September 2013 for USD 1.96 billion; Chongqing Chuanyi Automation Co. Ltd (603100 SH); Porton Pharmaceutical Technology Ltd (300363 SZ) and the leading preserved food chain store Laiyifen Co. Ltd ( 603777 SH ) , the leading global medical imaging and radiotherapy equipment company United Imaging Healthcare (688271 SH) and Meione (related to Li Jiaqi, the internet celebrity and livestream host, the number 1 seller of lipstick online. ) and etc.

Roman received his MBA degree from USC Marshall School of Business, and he did his undergraduate study at Shanghai Fudan University majoring in international finance.

From 2006 to 2021, Roman was named to the Forbes China Midas List for thirteen times; was named to China Investors Top 100 from 2016 to 2020. In 2017, Roman was elected as "Leading Financial Talents of Shanghai" , Fortune list of the 30 most influential investors, and named to ChinaVenture Hurun Midas List. In 2016 , Roman was elected as "Top 10 Venture Capitalists of the Year" by Zero2ipo. Roman is currently a governor of China Venture Capital and Private Equity Association (CVCA) , vice Chairman of PE Association of Shanghai (PEAS), vice Chairman of Shanghai Private Equity Association (SHPEA) and a governor of Asset Management Association Of Shanghai (AMAOS).



**林哲莹**  
Zheyang LIN

**古玉资本 创始人**  
**顺丰控股 副董事长**  
**Founder Jade Capital**  
**Vice Chairman S.F. Holding Co. Ltd**

林哲莹先生，古玉资本创始人，东方甄选集团董事。毕业于北京大学光华管理学院，工商管理硕士；法国雷恩商学院，工商管理博士。

林先生 2011 年创建古玉资本，同年设立古玉香港，2018 年设立古玉新加坡。

古玉资本旗下拥有八支私募基金，管理规模逾 50 亿人民币，投资了顺丰控股 (SZ.002352)、小米 (HK.01810)、三六零 (SH.601360)、中际旭创 (SZ.300308)、呈和科技 (SH.688625)、拉卡拉 (SZ.300773)、创耀科技 (SH.688259)、源杰科技 (SH.688498) 和盛科通信 (SH.688702) 等项目。

古玉资本 2013 年牵头并联合中信资本、元禾控股、招商局等投资顺丰逾 80 亿人民币，是当年人民币股权投资十大案例之一。2015 年，林先生主导孵化丰巢科技，并收购中集 e 栈，使丰巢科技成长为中国最大的智能快递柜企业。2017 年林先生引领顺丰与中国航天科技集团 (CASC) 和中国科学院战略合作，合作研发的大型固定翼无人运输机 FH98 于 2018 年成功首飞，并得中国国家民航局颁发的业内首张设计生产许可证。

林先生 2010 年前就职于中国商务部，任职期间致力于外资引进、国际贸易和服务贸易体制体系建设。

Mr. Lin Zheyang, founder of Jade Capital and director of East Buy Holding Limited. He obtained his EMBA from Peking University Guanghua School of Management and DBA from ESC Rennes Business School.

Mr. Lin founded Jade Capital in 2011, established Jade Hong Kong in the same year, and established Jade Capital Singapore in 2018.

Under the leadership of Mr. Lin, Jade Capital set up eight private equity funds, with a management scale of more than RMB 5 billion, and has invested in projects such as SF Holdings (SZ.002352), Xiaomi Corporation (HK.01810), 360 (SH.601360), Zhongji Innolight (SZ.300308), GCH Technology (SH.688625), Lakala (SZ.300773), Triductor Technology, Yuanjie Technology (SH.688498) and Centec Communications Co., Ltd. (SH.688702).

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In 2013, Jade Capital led and cooperated with CITIC Capital, Oriza Yuanhe Holdings, China Merchants Group to invest over RMB 8 billion in SF Holding, which became one of the top ten cases in the RMB equity investment market in 2013. In 2015, Mr. Lin led the incubation of HIVE BOX Technology within the SF system, and through the acquisition of CIMC E-Stack, HIVE BOX Technology has grown into China's largest volume of intelligent express cabinet enterprises, as well as the largest intelligence and wireless city's traffic port. In 2017, Mr. Lin led SF Holding to cooperate strategically with China Aerospace Science and Technology Corporation (CASC) and the Chinese Academy of Sciences in the research and development of a large fixed-wing unmanned transport aircraft (FH 98) with a load of more than 1.5 tons. It successfully made its first flight in 2018 and obtained the first design and production license in the industry issued by the National Civil Aviation Administration of China in 2021.

Prior to 2010, Mr. Lin worked in the Ministry of Commerce of the PRC. During his tenure, he was committed to the introduction of foreign capital, the reform and opening-up of international trade and service trade and the construction of system.

**袁文达****David YUAN****红点中国 创始及主管合伙人****Founding Managing Partner****Redpoint China**

袁文达，红点中国创始及主管合伙人，拥有超过 20 年的创业，管理及投资经验，全能型投资人。2005 年 David 创立并全面负责红点的中国投资业务，2014 年及 2018 年均被评为福布斯全球最佳投资人。David 在红点创投主导投资了玺诚传媒（被分众传媒收购），多盟（被蓝色光标收购），秒针系统（股份回购），奇虎 360（601360.SH），以及乐逗游戏（01119.HK），APUS，梆梆安全，小马智行，Opay，学堂在线，燧原科技和瀚博半导体等。加盟红点前，David 曾在硅谷共同创建并管理 iTelco Communications, Opentel, Genesol Enterprises 等三家科技企业，还曾担任 Intel 486/586 微处理器芯片设计工程师和产品经理。David 拥有 MIT 电子工程及计算机学士学位、MIT 斯隆管理学院工商管理硕士学位。他积极参与 MIT 的校友活动并为母校在中国面试本科入学申请学生。他平时酷爱高尔夫，滑雪等户外运动，以在圣安德鲁斯老球场和奥古斯塔国家球场均打出 80 杆的好成绩而自豪。

**投资案例：**

玺诚传媒（被分众传媒收购），奇虎 360（601360.SH）、乐逗游戏（01119.HK）、多盟（被蓝色光标收购）、聚光科技（3000203.SZ）、APUS、梆梆安全、小马智行、Opay、学堂在线、燧原科技、瀚博半导体等。

David Yuan is the Managing Partner of Redpoint China, a versatile investor with over 20 years experience of entrepreneurship, managerial and investment experience. He started the China office of Redpoint and is responsible for its investment activities in China. In both 2014 and 2018, he was rewarded as the best investor by Forbes.

David previously led Redpoint's investment in Cgen Media (acquired by Focus Media), Domob (acquired by Blue Focus), Miaozhen (shares acquired by Primavera), Qihoo 360 (601360.SH), iDreamsky (01119.HK) and APUS, Bangcle, Pony.ai, OPay, XuetangX, Enflame and VASTAI.

Before joining Redpoint, he founded and managed three tech enterprises in the Silicon Valley including iTelco Communications, Opentel, and Genesol Enterprises, and also worked at Intel as a design engineer and product manager of microprocessor ICs. David holds a Bachelor's in Electrical Engineering from MIT and a MBA from Sloan School of Management. He is an active participant of MIT alumni activities and an interviewer for Chinese applicants to the undergraduate program. He has loves outdoor sports like golf and skiing, and has hit 80 strokes in both in St Andrews Old Course and Augusta State Course.

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**唐葵**

**Frank K. TANG**

**方源资本 董事长及首席执行官**  
**Chairman and CEO**  
**FountainVest Partners**

唐葵先生担任方源资本董事长，首席执行官，联合创始人。方源资本是专注中国市场的最大私募投资基金之一，旗下管理的资金来自全球一批最大的知名机构投资者。方源资本设有北京，上海和香港办公室。

唐先生拥有丰富的金融投资和管理经验。在创立方源资本之前，唐先生曾任新加坡淡马锡控股的高级董事总经理，全球投资委员会和管理委员会执委，负责中国市场的投资业务，主导了 2005 年对中国银行的战略入股，同时也负责淡马锡的电信、媒体和科技行业全球投资。

在加入淡马锡之前，唐先生在华尔街投资银行高盛工作了 11 年。他由高盛纽约总部开始了他的投行职业生涯，然后派遣到香港，是华尔街最早一批出身中国大陆的投资银行家之一，从九十年代上半段开始就深入参与了中国企业改制、融资和上市的进程。2000-2002 年期间，唐先生出任高盛直接投资部执行董事一职，其后他被任命为高盛投资银行部董事总经理，主管整个亚洲区电讯、传媒和科技领域的投资银行业务。他参与领导的著名上市项目包括中国移动，中国网通，腾讯，盛大网络和百度等。

唐先生出生于上海，现常居香港。他在美国哥伦比亚大学商学院和中国东华大学（原中国纺织大学）分别获得了工商管理硕士和工业外贸学士学位。他现任中华股权投资协会常务理事，上海国际股权投资基金协会副理事长，以及哥伦比亚大学商学院校董。唐先生目前也担任埃森哲（全球 500 强）上市公司的独立董事，世界经济论坛（达沃斯）会员，也曾长期担任新浪微博（中国最大社交媒体）的独立董事和审计委员会主席。

Mr. Frank K. Tang is the Chairman and CEO of FountainVest Partners, a leading Asia-based private equity firm with offices in Hong Kong, Shanghai and Beijing.

Prior to founding FountainVest, Mr. Tang headed the China investments for Temasek Holdings. As a Senior Managing Director of Temasek Holdings, he was a member of the firmwide Senior Management Committee and Senior Investment & Divestment Committee.

Mr. Tang was with Goldman Sachs for nearly 11 years. He started his investment banking career at Goldman Sachs in New York, and then moved to Hong Kong. Mr. Tang worked as an Executive Director in Principal Investment Area, the private equity arm of Goldman Sachs. He was later Managing Director and Head of the Telecom, Media and Technology



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investment banking in Asia ex-Japan for Goldman Sachs prior to joining Temasek.

Mr. Tang was born and raised in Shanghai, and holds an MBA from Columbia Business School in New York. He is a board governor of the China Venture Capital and Private Equity Association. Mr. Tang also sits on the board of Accenture (a global Fortune 500 company). He is also a member of Columbia Business School's Board of Overseers.

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**崔桂勇**

**Guy CUI**

**BPEA EQT 合伙人**

**Partner**

**BPEA EQT**

崔桂勇博士现为 BPEA EQT 的合伙人，主要负责该基金在大中华地区的投资。在 2012 年 1 月加入 BPEA EQT 之前，崔博士曾经担任厚朴投资的合伙人；摩根士丹利亚洲投资银行部董事总经理；汇丰银行全球投资银行亚太区资源及能源部主管，董事总经理；工商东亚投资银行部主管，董事总经理；罗斯柴尔德投资银行中国区主管，董事总经理等。

崔博士分别于 1982 年 4 月及 1987 年 6 月自北京科技大学（前称北京钢铁学院）获得工学学士及硕士学位，并于 1995 年 5 月自英国牛津大学获得哲学博士学位。

Dr. Guy Cui is a Partner of BPEA EQT, primarily responsible for the firm's investments in greater China. Prior to joining BPEA EQT in January 2012, he was a partner at HOPU Investment Management Co. Ltd. He also worked at Morgan Stanley Asia Investment Banking as a Managing Director; HSBC Global Investment Banking as a Managing Director and Head of Resources and Energy Group Asia Pacific; ICEA Capital Limited as a Managing Director and Head of Investment Banking Division; and N M Rothschild & Sons as a Managing Director and Head of China.

Dr. Guy Cui obtained his bachelor of engineering degree and master of engineering degree from University of Science and Technology Beijing (previously known as Beijing Institute of Iron & Steel) in April 1982 and June 1987 respectively, and obtained his doctor of philosophy degree from University of Oxford in the United Kingdom in May 1995.





## 顾业池

Yechi GU

国寿投资保险资产管理有限公司 总裁助理

Assistant President

China Life Investment Management Company Limited

顾业池，国际商法博士，国寿投资保险资产管理有限公司总裁助理兼股权投资事业部总经理，2015年迄今任国寿投资保险资产管理有限公司股权投资事业部投资总监、副总经理（主持工作）、总经理。任职期间完成项目累计交易金额超过600亿元，投资标的包括高景太阳能、清陶能源、东航集团股权多元化改制、合肥长鑫半导体、中航锂电、小度科技、德州扒鸡等，发起并管理国寿科技创新基金和国寿双碳基金，主导和参与了百度资本、中航工业军民融合基金的发起设立，并代表中国人寿担任投决会委员。现任中国保险资管业协会股权专委会委员、中国保险资管业协会股权投资计划及保险私募基金评估专家。

Mr. GU Yechi is Assistant President at China Life Investment Management Company Limited and General Manager of Private Equity Department of the company. Prior to his current position, Mr. GU served as Investment Director and then Deputy General Manager of the department. Mr. Gu has been responsible for leading investments of over 60 billion yuan in clean tech, AI, semiconductor, and consumer sectors with portfolio companies such as Gokin Solar, Jsqing Tao Energy, China Eastern Airlines, CXMT Semiconductor, CALB, Xiaodu AI, etc., and initiated several private equity funds including China Life Technology Fund, China Life Clean Energy Fund, Baidu Capital Fund, and China Avic Fund, of which he is currently serving on the investment committees. Mr. Gu has also been a member of the private equity committee and an expert in private equity products and funds in China Insurance Asset Management Association. Mr. Gu holds Ph.D. in International Business Law.

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**方敏**  
Min FANG

**华平投资 中国私募股权投资联席总裁、董事总经理**  
**Managing Director, Co-Head of China Private Equity**  
**Warburg Pincus**

方敏先生于 2007 年加入华平投资。方先生在过去十余年一直专注于中国医疗健康立业的股权投资和管理工作，主导了华平投资在中国医疗服务、消费医疗、医药技术创新等领域的布局和发展。方先生还同时领导华平在中国消费及互联网领域的投资。方先生目前担任华塘大昌董事长，并在英矽智能、海和药物、锦欣生殖 (01951.HK)、珍视明、伊美尔、自如担任董事。

加入华平之前，方先生就职于波士顿咨询集团，主要负责医药和医疗器械领域的管理咨询业务。方先生持有复旦大学国际金融学士学位以及美国斯坦福大学商学院 MBA 学位。

Min Fang joined Warburg Pincus in 2007 and leads the firm's healthcare, consumer and internet franchises in China. Mr. Fang is currently the chairman of HTDK, and serves on the boards of Insilico Medicine, Haihe Biopharma, Jinxin Fertility Group (01951.HK), Zhenshiming Pharmaceutical, Evercare and Ziroom. Prior to joining Warburg Pincus, he worked at the Boston Consulting Group focusing on management consulting for pharmaceutical and medical device companies.

Mr. Fang received a B.A. in International Finance from Fudan University and an M.B.A. from the Stanford Graduate School of Business.



**王岱宗**  
Daizong WANG

**TPG NewQuest 合伙人**  
**Partner**  
**TPG NewQuest**

王岱宗先生 2016 年加入新程投资，联席负责新程投资大中华区业务。他在中国的投资和私募股权领域拥有超过 25 年的经验，并曾经多年参与企业的运营及管理。他帮助数个国内 GP 完成 S 基金交易包括 GP 主导型交易和接续基金的募集。

在加入新程之前，他担任 CVC Capital Partners 的董事总经理。此前，他于国内一家投资控股集团任高级副总裁负责多领域的投资和管理。他还曾任职于 3i 集团并投资了小肥羊等知名品牌；他随后出任小肥羊公司的 CFO，主导公司 2008 年在香港上市至被百胜中国收购。

王岱宗先生曾在高盛香港的投资银行部工作多年。他拥有宾夕法尼亚大学沃顿商学院工商管理硕士学位和上海交通大学工程学士学位。王先生说英语及普通话。

Daizong joined TPG NewQuest in 2016 and co-heads the firm's Greater China business. Daizong has more than 25 years of investment and private equity experience in China and brings with him a diverse set of skills from deal origination and structuring to hands-on operating experience with portfolio companies. He has worked closely with China-based GPs and led a number of secondary transactions including GP-led fund solution and continuation fund deals in China.

Prior to TPG NewQuest, he was Managing Director at CVC Capital Partners, based in Beijing. Before CVC, he served as Senior Vice President and CIO of a Chinese investment holding group, and CFO of Little Sheep Group Ltd., a Hong Kong-listed restaurant group, which was subsequently sold to Yum! Brands. Daizong also previously worked for 3i plc and the investment banking division of Goldman Sachs in Hong Kong.

He holds an MBA from the Wharton School at the University of Pennsylvania and a Bachelor's in Engineering from Shanghai Jiao Tong University. He is fluent in English and Mandarin.

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**王绚**  
Shirley WANG

**德勤中国 并购交易服务合伙人**  
**Partner, Merger & Acquisitions Service**  
**Deloitte China**

王绚女士加入德勤中国已超过 20 年，在财务咨询、境内及跨国并购以及审计鉴证业务方面拥有丰富的服务经验，先后在上海、南京、杭州办公室工作。目前王女士担任德勤财务咨询华东区领导合伙人，数字化及新解决方案领导合伙人。

作为德勤财务咨询华东区领导合伙人，王绚女士带领华东六省一市的财务咨询同事致力于为客户提供端到端的并购咨询服务，同时专注于提供与私募股权相关的一系列投资管理及估值咨询服务；作为数字化及新解决方案领导合伙人，王女士致力于德勤投资管理数字化平台的搭建及推广，为客户提供高效的数字化解决方案。

王女士曾任德勤中国估值与模型服务全国领导合伙人、德勤全球财务咨询女性领导力的中国地区领导人以及德勤中国财务咨询人才领导人。

王女士所服务的 PE/VC 客户包括 IDG 资本、红杉资本、元禾资本、达晨财智、鼎晖投资 CDH、隐山资本、五源资本、孚腾资本、深创投、华润资本、安徽省投、浙江金控、上海科创基金、上海国投、北京国管、成都策源、重庆渝富、无锡国联、湖州产投、杭州资本等。

王女士拥有美国注册会计师、中国注册资产评估师资质；同时，王绚女士可以用中英文为客户服务，并能用法语和意大利语进行日常对话；还被聘为深交所和文化部的特约讲师。

Shirley has been in Deloitte for over 20 years and worked in Shanghai, Nanjing and Hangzhou office respectively. She has profound knowledge and abundant experience in financial advisory, domestic & cross-border M&A, and audit & assurance. Shirley is leader of financial advisory service in east region of China as well as the leader of FA digitalization and new asset & solution of Deloitte China.

As the leader of ER FA, Shirley is dedicated to leading the team to provide one-stop E2E M&A advisory services, and meanwhile specializes in providing series of investment management advisory and valuation services to PE/VC clients. As the leader of digitalization and new asset & solution, she is in charge of setting up and promoting the investment management digitalization platform of Deloitte so as to provide efficient digitalized solutions for clients.

Shirley used to be the national leader of Valuation and Modeling service, China leader of women leadership of Deloitte Global, and Talent leader of financial advisory in Deloitte.

Her PE/VC clients include: IDG Capital, Sequoia Capital, Oriza Holdings, Fortune Caizhi, CDH, Hidden Hill Capital, 5Y Capital, Futeng Capital, Shenzhen Capital Group, Huarun Capital, Anhui Investment Group, Zhejiang Financial Holding, Shanghai Sci-Tech Innovation Center Capital, Shanghai State-owned Capital, Beijing State-owned Capital, Chengdu Ceyuan, Chongqing Yufu, Wuxi Capital Group, Huzhou Industrial Investment, Hangzhou State-owned Capital, etc.

Shirley is a member of the American Institute of Certified Public Accountants (AICPA) and China Appraisal Society (CPV). She is fluent in Chinese and English, and also speaks French and Italian in casual occasions. She is a guest lecturer at Shenzhen Stock Exchange and the Ministry of Culture.

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**刘真**

Zhen LIU

**中国主管合伙人 高锐律师事务所**

**Head of China Practice**

**Gunderson Dettmer**

刘真是高锐律师事务所中国主管合伙人和全球管理委员会成员。高锐律师事务所源于硅谷，是全球顶尖商业律所，精选全球 400 多名资深律师为超过 2,500 多家创业公司和超过 1500 支风投私募基金提供法律咨询服务。

刘律师专长风投、私募、跨国并购、美国证券交易所合规和公司治理等业务，在法律领域深耕 15 年，在代理创业公司、新兴成长型公司、上市公司，以及财务和战略投资者方面均具有广泛的经验。多年来，刘律师主导了诸多独角兽及超级独角兽在初期、成长期和后期的重要融资和并购，是业内处理多方战略性谈判、股东纠纷等复杂问题的专家。

在成为商务律师之前，刘律师曾在耶鲁大学法学院执教和从事与中国相关的立法研究，并曾供职于国际著名政府智囊团美国对外关系委员会（Council on Foreign Relations），研究中美关系。

刘律师毕业于纽约大学法学院，持有纽约州和加利福尼亚州的律师执业资格。刘律师入选《商法》（China Business Law Journal）“A-List 法律精英”榜单。

Zhen Liu is the head of Gunderson Dettmer's China practice and is a member of the firm's global management committee. Headquartered in Silicon Valley, Gunderson Dettmer is a leading global business law firm. It advises more than 2,500 venture-backed companies and more than 1,500 venture capital and private equity funds with a carefully selected group of approximately 400 senior attorneys worldwide.

Ms. Liu specializes in venture capital, private equity, cross-border mergers and acquisitions, SEC compliance and corporate governance. Her 15-year devotion in the legal industry has yielded substantial experience in representing startups, emerging growth companies, public companies, as well as financial and strategic investors. Over the years, Ms. Liu is a trusted advisor for many unicorn and mega-unicorn companies throughout their whole life cycle and helped them maneuver complex financing and merger transactions. She's recognized as an expert in handling multi-party strategic combinations and shareholder disputes.

Prior to practicing as a corporate lawyer, Ms. Liu was a faculty member of Yale Law School and was a researcher on China-related legislative initiatives. She also worked at the world-renowned think tank based in New York, the Council on Foreign Relations, specializing in

Sino-US relations.

Ms. Liu graduated from NYU Law School. She is licensed in New York and California. Ms. Liu has been named a China Business Law Journal A-List legal elite.

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**苏丽**

**Erica SU**

**安永 大中华区战略与交易咨询服务主管合伙人**

**Managing Partner, Strategy and Transactions, Greater China**

**EY**

苏丽小姐是安永大中华区战略与交易咨询服务的主管合伙人，工作地点位于上海，她拥有 20 多年的相关经验。

在苏小姐的领导下，安永战略与交易咨询团队凭借 EY-Parthenon 品牌的战略咨询和市场领先的交易咨询，融合全方位的专业能力，包括尽职调查、并购咨询、估值建模和经济咨询、行业和增长战略、交易战略和转型战略，为客户提供“从战略到转型”和“从交易到转型”的咨询服务。

Erica is the head of EY Strategy & Transactions (SaT) practice in Greater China. She is based in Shanghai and has over 20 years of relevant experiences.

Under Erica' s leadership, with the combined strength of strategy offerings under EY-Parthenon brand and market leading transaction practice, EY SaT team is advising clients with their "strategy to transformation" and "transaction to transformation" pathway, by embedding the transaction diligence, M&A advisory, valuation, modeling & economic advisory, sector and growth strategy, transaction strategy and turnaround strategy into the offerings.





**张宁**  
Ning ZHANG

**Morgan, Lewis & Bockius 合伙人**  
**Managing Partner**  
**Morgan, Lewis & Bockius**

张宁律师专注于私募股权、并购及资本市场业务。张律师在并购、私募股权、风险投资和资本市场(美国 and 香港)方面具有广泛的经验,尤其擅长处理涉及私人 and 上市公司的各类复杂跨境交易。

他经常为中国公司就其发展周期的各个阶段 - 从重组、债务或股权融资、对外投资和收购、在香港或美国上市,直至被并购出售或私有化退市 - 提供法律意见。他还代表国际金融机构、私募股权基金及跨国企业处理其在大中华地区的大量投资、收购和退出事宜。

张律师执业经验中涉及的公司遍布各行各业,当中包括医疗、金融科技、互联网与移动通信、科技、媒体与娱乐、消费品/零售、教育、金融服务、企业服务、房地产、能源、矿业及先进制造业。

Ning Zhang advises clients on transactions involving mergers and acquisitions, private equity, venture capital, and capital markets, including in the United States and Hong Kong. Ning has experience handling a wide range of complex cross-border transactions involving both private and public companies. In addition, he represents international financial institutions, private equity funds, and multinational corporations in investments, acquisitions, and divestments throughout the Greater China region. Ning is a Registered Foreign Lawyer in Hong Kong and is admitted to practice in New York.

Ning also focuses on emerging business matters, counseling Chinese companies through all stages of their life cycle. He advises clients on restructuring, debt and equity financings, outbound investments and acquisitions, and public offerings in Hong Kong and the United States, as well as trade sales and going-private transactions.

Ning works with diverse clients across a wide range of industries, including internet and mobile, technology, media and entertainment, healthcare, retail, education, financial services, real estate, mining, and manufacturing. He is fluent in Mandarin and English.

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**金明**  
Ming JIN

**高鹄资本 创始人、管理合伙人**  
**Founder and Managing Partner**  
**Cygnus Equity**

金明先生拥有 20 年投资、投行和企业管理经验，在私募股权投资、融资顾问、并购、上市、跨境交易等方面均具有丰富的经验。

金明先生是中国领先的精品投行高鹄资本的创始人、管理合伙人。自 2017 年以来，高鹄资本已累计完成 100 余项交易，总交易规模超过 200 亿美金，服务了数十个新经济领域的独角兽企业。代表案例包括：欣旺达动力、光羿科技、小冰、沈氏科技、知象光电、涂鸦智能、饿了么、网易云音乐、叮咚买菜、广域铭岛、TENWAYS、大搜车、易买工品、HARMAY、moody、溪木源、简爱酸奶、AMIRO 等。

在创立高鹄资本之前，金明先生曾担任全球最大的 TMT PE 基金普维投资 Providence Equity 中国区负责人。普维投资资产管理规模超过 500 亿美元，投资了华纳音乐、米高梅电影、ZeniMAX 游戏、Hulu、爱奇艺、TVB、PADI、Ironman（铁人三项）等业内领军企业。金先生曾任美国华平投资董事，负责华平在华诸多投资项目，包括神州租车、国美电器、DQ 冰淇淋、圣元乳业等。更早些时间，金先生曾任联合利华华南区 / 华北区商务经理，曾是中国区最年轻的经理，获“中国区最佳员工”、“主席奖”。

金明先生毕业于清华大学，获得会计学学士学位。

Mr. Ming JIN is Founder and Managing Partner of Cygnus Equity, China's leading Boutique Investment Bank.

Mr. Jin has 20 years of experience in private equity investment, investment banking and corporate management.

At Cygnus, he has closed more than 100 equity financing and M&A transactions for a total transaction value of over USD 20 billion. He has served dozens of unicorn companies. Some of his selective transactions include SUNWODA EVB, Ambilight, Xiao Ice, HZSS, Revopoint, Tuya, Eleme, Netease Cloud Music, Dingdong Maicai, Geega, TENWAYS, Souche, YESMRO, HARMAY, moody, Simpcare, Simple Love, AMIRO and etc.

Before founding Cygnus Equity, Mr. Jin was the China head of Providence Equity, the world's largest TMT PE fund. Prior to Providence. Before that he was investment director in Warburg Pincus, a global-leading private equity investment institution with AUM exceeding \$62 billion.

Mr. Jin received a Bachelor of Arts in accounting from Tsinghua University.



**施轶**

**Shirley SHI**

**高盛资产管理 成长性和私募股权投资董事总经理**

**Managing Director of Growth and Private Equity**

**Goldman Sachs Asset Management**

施轶现任高盛资产管理成长型和私募股权投资董事总经理，主要负责中国地区的公司私募股权和成长型股权投资。施轶于 2007 年加入高盛，时任投资银行部分析师，并于 2011 年重新加入高盛，担任商人银行部经理，随后于 2021 年被任命为董事总经理。

施轶在中国公司江苏艾兰得营养品有限公司、上海氩修网络技术有限公司和上海济诺医院投资管理有限公司担任董事会成员。

施轶于 2007 年获得圣路易斯华盛顿大学金融、会计和国际商务一等荣誉学士学位。

Shirley is a managing director in Growth and Private Equity within Goldman Sachs Asset Management. She is responsible for corporate private equity and growth equity investments in China. Shirley joined Goldman Sachs in 2007 as an analyst in the Investment Banking Division, rejoined as an associate in the Merchant Banking Division in 2011 and was named managing director in 2021.

Shirley serves on the boards of Directors of Aland (Jiangsu) Nutraceutical Co., Ltd., Shanghai Helios Network Technology and Shanghai Jinuo Hospital Investment Management Company Limited.

Shirley earned a BSc in Finance, Accounting and International Business, with first class honors, from Washington University in St. Louis in 2007.

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**信跃升**

**Eric XIN**

**中信资本 高级董事总经理，信宸资本管理合伙人**

**Senior Managing Director, Managing Partner of Trustar Capital  
CITIC Capital**

信跃升先生是中信资本的高级董事总经理及私募股权投资部门（信宸资本）的管理合伙人。加入本公司之前，他曾在麦肯锡咨询公司上海与华盛顿特区分公司担任管理咨询顾问，为全球客户制定业务战略。他之前在中国租赁有限公司工作，该公司是中国最大的租赁企业，亦是中信集团的下属机构。

信先生拥有哈佛商学院的工商管理硕士和北京大学经济学学士学位。

Eric Xin is CITIC Capital's Senior Managing Director, Managing Partner of Trustar Capital and has been with the firm since 2002. Previously, Mr. Xin was a management consultant at Mckinsey & Company in Shanghai and Washington D.C focusing on helping Japanese and U.S multinationals source and set up factories in China. Before that, he was a Deputy Manager for China Leasing Co., Ltd., the largest leasing company in China and a subsidiary of CITIC Group.

Mr. Xin received an MBA from the Harvard Business School with Honors and a B.A. in Economics from Beijing University.



**徐清**  
Qing XU

**元禾辰坤 主管合伙人**  
**Managing Partner**  
**Oriza FOFs**

徐清女士，元禾辰坤主管合伙人，2002年加入元禾控股，自2006年开始从事母基金业务，有近20年一级私募股权投资行业经验。先后担任启明、纪源、金沙江、钟鼎等多家创业投资基金的咨询委员会委员/顾问委员会委员，侧重资本市场、金融法律、企业架构方面的研究，有丰富的创业投资和基金运作经验。

徐清女士领导下的元禾辰坤在业内率先建立了完整的母基金投资管理体系，成为中国母基金行业标杆。目前管理四期母基金，管理规模超过200亿元，投资基金超120家，覆盖中小企业超过2600家。元禾辰坤业绩优良，是唯一获全国社保投资的股权类母基金管理团队，每年囊括各类业界荣誉。

Ms. XU Qing, Managing Partner of Oriza FOFs. Ms. Xu joined Oriza Holdings in 2002, and has been involved with fund of funds business since 2006. Ms. Xu has been in the private equity investment industry for more than 20 years and she is an expert in capital markets, finance law and corporate structure with extensive experiences in venture capital and fund operations. She has served as a member of LP advisory committee for numerous venture capital funds such as Qiming Ventures, GGV Capital, JSR Ventures and Eastern Bell Capital etc.

Under the leadership of Ms. Xu, Oriza FOFs established first in China a complete set of management systems for fund of funds investment and has become the bench mark for the Chinese FOF industry, with four main funds of funds in a total size of over 20 billion RMB as well as over 120 portfolio funds and over 2600 portfolio companies. Oriza FOFs is winner of all kinds of industry awards every year based on its excellent performance, and it is the only FOF operator in China that is invested by the Chinese National Social Security Fund.

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**浦晓燕**

**Enita PU**

**红杉中国 合伙人**

**Partner**

**HongShan**

浦晓燕女士，红杉中国合伙人，2012年1月加入红杉中国。专注于基金募集、共同投资以及科技领域的投资，参与了包括比亚迪半导体、中航锂电、石头汽车、京东物流等投资项目。加入红杉中国前，浦晓燕女士拥有近15年的中外文化、媒体企业投资和运营经验。浦晓燕女士担任中国保险资产管理业协会理事，中国证券投资基金业协会国际业务委员会委员，中国保险资产管理业协会股权投资专业委员会委员。浦晓燕女士获得美国得克萨斯大学奥斯汀分校工商管理学硕士学位，清华五道口金融EMBA学位，南开大学经济学学士学位。

Enita Pu, Partner of HongShan. During her ten years at HongShan, Ms. Pu focuses on fund raising, co-investment and investment in technology space, participated in various investments, such as BYD Semiconductor, CALB, Roborock, JDL and other leading companies. Prior to joining HongShan, Ms. Pu had over 15 years of investing and operating experience in the entertainment and media industry. Ms. Pu is currently a director of the Insurance Asset Management Association of China, and a member of the International Business Committee on Asset Management Association of China and the Special Committee on Equity Investments of the Insurance Asset Management Association of China. Ms. Pu received her MBA from the University of Texas at Austin, her EMBA from Tsinghua University (PBSCF), and her bachelor's degree in Economics from Nankai University.



**蔡伟**

**Wei CAI**

**光速光合 合伙人**

**Partner**

**Lightspeed China Partners**

蔡伟是光速光合创业投资基金的合伙人，拥有 15 年科技风险投资经验和 8 年行业相关经验，目前主要关注硬科技、绿色科技、医疗科技领域的投资机会。他主导的项目包括寒武纪 (SH: 688256)、金风科技 (HK: 2208)、清智科技 (被潍柴动力收购, SZ: 000338)、珈钠能源、黑芝麻智能、云英谷科技、飞腾、清锋科技、睿思芯科等。

加入光速之前，蔡伟在双湖资本担任投资总经理。在此之前，他在阿里巴巴集团任职 4 年，担任投资总监及前沿科技投资负责人。在此期间，他负责集团的早期科技投资和硬科技等领域的战略投资，包括平头哥、达摩院、阿里云产品和阿里云游戏等部门。加入阿里巴巴之前，他在北极光创投任职 4 年，担任投资副总裁，专注于先进技术投资。在此之前，他在 VantagePoint Venture Partners 担任投资副总裁，主要负责清洁技术投资。蔡伟还曾在中国石化负责研发和企业管理等工作，有丰富的行业运营经验。

蔡伟曾获评 36 氪 2023 年度“中国新能源领域投资人”，母基金研究中心 2022 和 2023 年度最佳新能源领域投资人，爱集微 2022 年度中国 IC 风云榜“年度中国最佳产业投资人 TOP10”。

蔡伟毕业于兰州大学及清华大学经济管理学院，拥有理学学士及工商管理硕士学位（与 MIT 斯隆商学院合作）。

Wei Cai is Partner of Lightspeed China Partners. He joined the team in 2021 and is based in Beijing office. He has 15 years of venture capital experience and 8 years of industry experience. Wei focuses on investment opportunities in multiple sectors including deep tech, green tech, medical technology. His key investments include Cambricon (SH: 688256), Goldwind (HK: 2208), Tsingtel (acquired by Weichai Power, SZ: 000338), JNERGY, Black Sesame, ViewTrix, Phytium, LuxCreo, Konux, Landing.AI and Imagia, etc.

Wei previously worked as Investment General Manager at Wu Capital. Prior to that, he worked as Investment Director at Alibaba Group for 4 years, responsible for the group's early-stage technology and deep tech strategic investment. Prior to Alibaba, he worked as Investment Vice President at Northern Light Venture Capital for 4 years where he focused on advanced technology investment. Before that, he worked as investment Vice President at VantagePoint Venture Partners, responsible for clean technology investment. He also has industry operation experience at SINOPEC where he played various leading roles in R&D,

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human resources and corporate strategy.

Wei was honored as the "TOP 10 IC Industrial Investor" by China's influential semiconductor media ijiwei and "Top 10 Investor in New Energy" by China FOF in 2022.

Wei holds a B.S. in Chemistry from Lanzhou University and an MBA from Tsinghua University, cooperated with MIT Sloan School of Management.





## 潘瑞婷

Swee Ting PAN

集富亚洲 管理合伙人

Managing Partner, Head of China

JAFCO Asia

潘瑞婷女士目前任集富亚洲管理合伙人，主管中国地区的投资。潘女士于 2008 年加入集富亚洲，拥有超过 20 年的创业投资及互联网行业经验。她主导的投资案例包括：跨境电商巨头 SHEIN( A 轮)、电动汽车公司 Lucid ( Nasdaq:LCID )、数字化支付企业寻汇 ( SUNRATE )、伴鱼少儿英语、大房鸭、折扣零售商城叁省货仓、本地生活全渠道营销平台的享库等。潘女士主导的投资退出项目包括在上交所上市的麦迪斯顿医疗 ( SSE: 603990 )、曾在美国纳斯达克市场上市的久邦数码及土豆网，通过并购退出的亿动广告传媒等。潘女士此前曾在美国雅虎及新浪网积累了深厚的互联网行业的运营经验。潘女士拥有哈佛商学院的工商管理硕士学位，及美国密西根大学计算机工程学士。

### 集富亚洲

集富亚洲 ( JAFCO Asia ) 于 1990 成立，是亚太地区领先的创业投资基金之一。2000 年开始在中国市场投资，目前管理超过 8 支美元基金和 3 支人民币基金，总管理规模接近 20 亿美金，主要关注赛道包括前沿科技，企业服务、医疗健康和环保能源等。

Swee Ting is based in Shanghai and currently manages all China investment activities for JAFCO Asia. Swee Ting joined JAFCO Asia since 2008 and has over thirteen years of direct investment experience in the China technology sector with proven exits such as: Shein (#1 cross border fast fashion portal), Lucid (Nasdaq: LCID), Medical System (SSE: 603990), Madhouse (trade sale to BlueFocus), Tudou (listed on Nasdaq and subsequently merged with Youku) and Sungy Mobile (listed on Nasdaq).

She covers technology-enabled sector including but not limited to Internet, Fintech and frontier technology. Her other investments include Palfish (leading online English education company), Skyroam (#1 global wireless connectivity provider), Sunrate(Digital payment platform), DaFangYa (Internet home-buying platform), XiangKu (emerging local lifestyle services platform), R&B Technology (energy optimization platform) and etc.

Prior to JAFCO Asia, Swee Ting led the business development for SINA USA, did product management at Yahoo! Inc. and consulting experience at Sapient Corporation. Swee Ting earned her Bachelor Degree in Computer Engineering from the University of Michigan, Ann Arbor, and her MBA degree from Harvard Business School.

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## JAFCO Asia

Since its establishment in 1990, JAFCO Asia has grown to become a leading venture capital fund in the Asia Pacific region, affiliated with the leading Japan investment organization – JAFCO group (TSE: 8595.JP). With nearly US\$2 billion funds under management in aggregate, JAFCO Asia has invested in over 500 companies since 1990 and divested more than 450 companies of which at least 115 have been publicly listed. To-date, JAFCO Asia will continue to support high growth technology-related companies in its early to growth-stage.



**张莹**

**Connie CHEUNG**

**摩根路易斯律师事务所 合伙人**

**Partner**

**Morgan, Lewis & Bockius LLP**

张莹律师是摩根路易斯律师事务所合伙人，执业生涯近 20 年。

张律师主要从事私募股权、风险投资以及跨境并购交易，业务涵盖数字商务、互联网、移动科技、教育、医疗设备、媒体与娱乐、零售和转废为能等多个行业。

张律师经常为创投公司和私募基金，如中银国际、Domain Elite、纪源资本 (GGV Capital)、峰堡投资集团 (Fortress Investment Group, 前称为奇力资本 (Mount Kellett Capital))、璞米资本 (Permira) 和华平投资 (Warburg Pincus) 就其在大中华地区的投资事宜提供法律意见。此外，张律师也为国内外客户处理其香港一般公司事务和商业法事宜。

今年，张律师因杰出的工作荣获《法律 500 强》亚太区指南的赞誉，在“香港：私募股权”领域被推荐为关键合伙人。同时，在《法律 500 强》2024 大中华区指南中，张律师在“企业兼并与业务交易：国外企业”领域的出色表现被推荐为优秀合伙人。

Connie Cheung is a Partner at Morgan, Lewis & Bockius LLP specializing in private equity and mergers and acquisitions. She has close to 20 years of experience in the corporate world.

Her practice focuses on private equity, venture capital investment and cross border mergers and acquisitions in a wide range of industries, including digital commerce, internet, mobile technology, education, medical devices, media and entertainment, retail, and waste-to-energy.

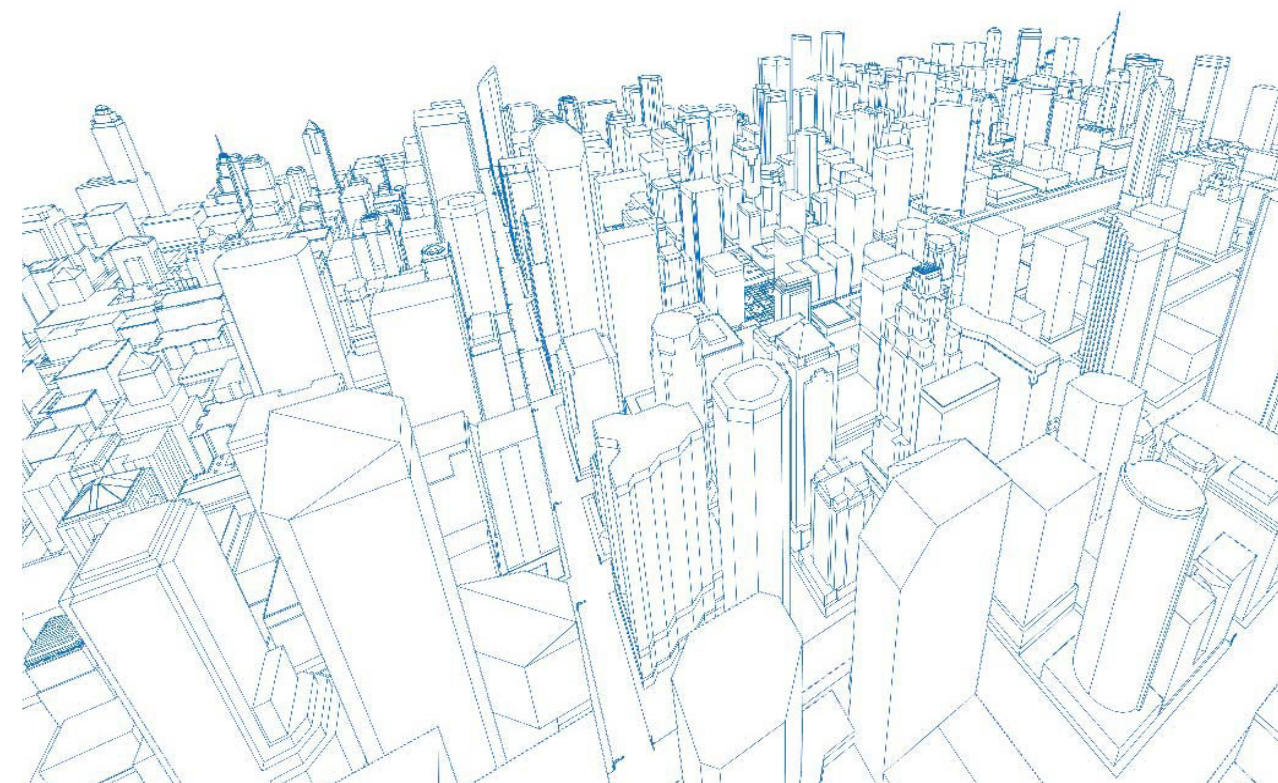
Connie regularly advises venture capital and private equity firms such as Bank of China International, Domain Elite, GGV Capital, Fortress Investment Group (formerly known as Mount Kellett Capital), Permira and Warburg Pincus in their investments in Greater China region. Connie also advises domestic and foreign clients on Hong Kong general corporate and commercial law.

This year, Connie has been praised in The Legal 500 Asia Pacific guide as a key partner for her outstanding work in the “Hong Kong: Private Equity” practice area. She has also been recognized in The Legal 500 Greater China 2024 guide as a recommended partner for “Corporate and M&A: Foreign Firms.”

# CVCA

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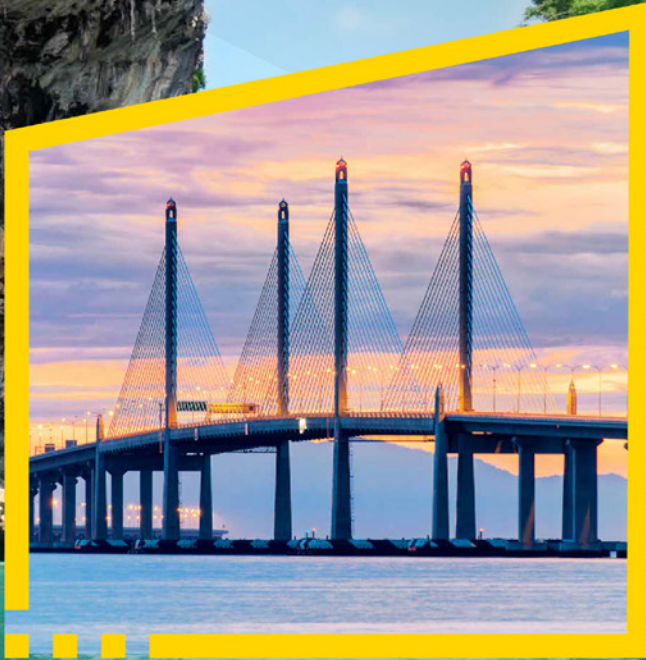
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Building a better  
working world



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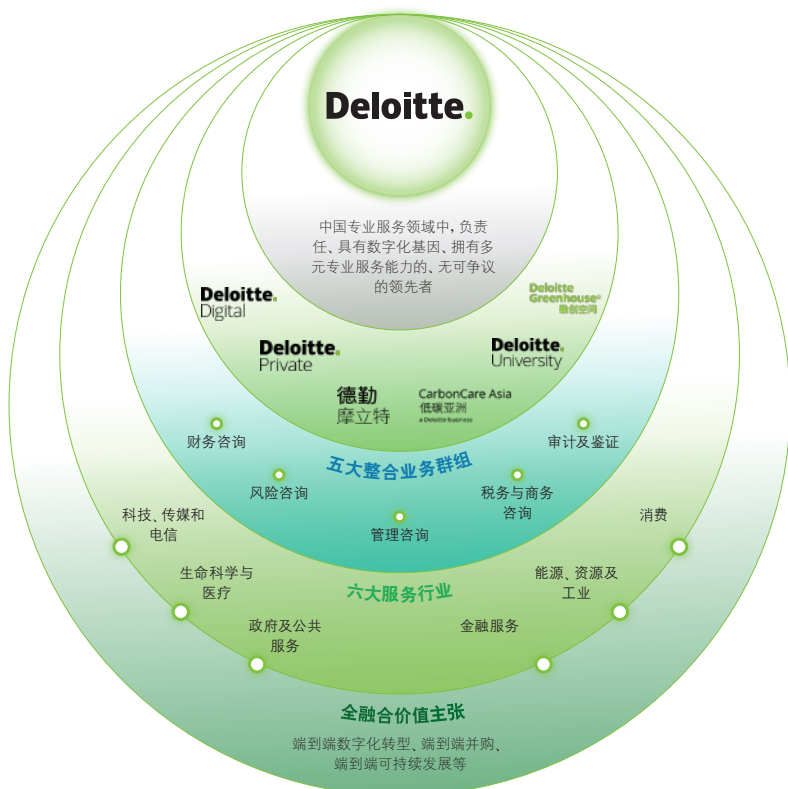
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# 德勤

## 源于专业 强于融合

德勤中国是一家立足本土、连接全球的综合专业性服务机构，由德勤中国的合伙人共同拥有，始终服务于中国改革开放和经济建设的前沿。我们的办公室遍布中国31个城市，现有超过2万名专业人才，向客户提供审计及鉴证、管理咨询、财务咨询、风险咨询、税务与商务咨询等全球领先的一站式专业服务。

我们从客户核心问题出发，坚持多元专业服务模式，为客户提供综合性、端到端的一站式服务，全面赋能客户。



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## 匠心专注，备受认可

中国会计师事务所综合评价百家排名连续十八年位于第一梯队

上海市会计师事务所分类管理A类认定

连续多年荣登中国税务师事务所百强榜之首<sup>1</sup>

年度中国大陆及香港地区最佳转让定价服务机构；年度影响力交易大奖<sup>2</sup>

国家/上海市高新技术企业认证（德勤勤跃）

中国CFO最信赖的管理咨询机构<sup>3</sup>

连续十一年Gartner咨询服务机构排行榜榜首

大中华地区“四大”排名第一的并购顾问<sup>4</sup>

中资海外投资并购最佳财务顾问机构；投资并购最佳专业服务<sup>5</sup>

连续四年年度最佳并购管理奖<sup>6</sup>

年度数字企业卓越服务商<sup>7</sup>

年度数字金融创新解决方案(德勤智慧债券)<sup>8</sup>

注

1 甲国注册会计师协会；年度税务师事务所百强榜

2 国际税务评论 (ITR)；2022年度亚太税务大奖

3 甲国企业财务评价专家委员会及甲国CFO发展平台

4 Mergermarket

5 晨哨(Morning Whistle Group)

6 甲国并购公会

7 数字产业创新研究中心、锦囊专家、首席数字官联合全国30多家CIO组织机构、行业协会

8 甲国数字化转型与创新评选



GUNDERSON  
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## 高锐律师事务所

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高锐律师事务所源于硅谷，是全球顶尖商业律所，我们共设立11个办公室 - 硅谷、北京、新加坡、圣保罗、波士顿、纽约、圣地亚哥、安阿伯、洛杉矶、旧金山和奥斯汀，精选全球400多名资深律师为超过2,500多家创业公司和超过1,500支风投私募基金提供法律咨询服务。自2012年底设立北京办公室以来，高锐凭借其在风险投资、股权融资、跨境并购和其他战略交易等业务领域的丰厚经验和具商业协同性的法律解决方案，迅速成为受中国乃至整个亚洲地区顶尖创业公司和投资机构青睐的领军律所，频频获得包括ALM亚洲法律大奖(Asian Law Awards)、国际知名法律杂志《商法》(China Business Law Journal)和硅谷全球数据研究机构PitchBook等各国国际媒体评定的各项殊荣。高锐律师事务所数位中国合伙人屡次入选《商法》“A-List 法律精英”榜单。

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# 高锐律师事务所

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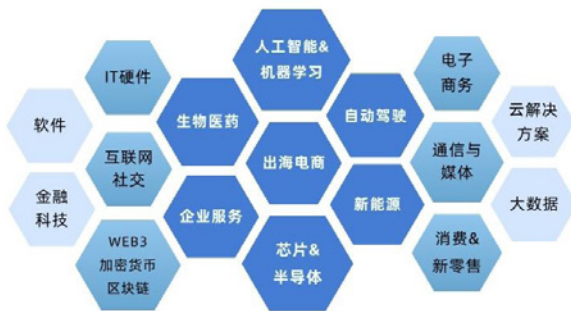
## 关于我们

高锐是最早将丰富的硅谷经验带入中国创投市场的国际律师事务所之一。

随着中国投资人和创业者的成熟和蜕变，近年来，高锐伴随龙头投资机构和先驱企业深入**美国、欧洲、拉丁美洲、非洲、东南亚和印度**等地域市场。

高锐凭借对各国多地监管环境的深刻理解，在异域为中国创业者保驾护航，在保障商业效率的前提下提供有可执行性的法律解决方案。

## 业务版图



## 业务类型

基金

基金设立、基金运营、风险投资、基金投后管理

公司

初期孵化、团队搭建和激励、公司治理设计  
数据合规、知识许可、出海架构重组与国际化、CFIUS相关  
战略合作谈判、投资和融资并购、资本市场/上市合规



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摩根路易斯律师事务所

摩根路易斯律师事务所成立于1873年,在全球设有33家办事处\*,遍布亚洲、北美、欧洲和中东,共有2,200多名法律专业人员,致力为全球客户提供优质的一站式法律服务,包括公司法、企业及商业交易、监管及合规、知识产权、诉讼以及劳动和就业法律服务等。

我所是大中华区规模最大的国际律师事务所之一,分别在北京、香港、上海和深圳设有四家办事处,拥有100多名具有国际背景的律师团队。凭借本所丰富的国际网络资源及人脉关系,深厚的执业经验和广阔的国际视野,我们能为客户提供在中国及至全球的全方位优质法律咨询服务,战略部署和方案,以及能协助国际客户处理在中国遇见的问题以及中国客户在国外面临的法律风险和商业挑战。

#### 主要执业领域

- ◆ 私募股权投资与风险投资
- ◆ 兼并与收购
- ◆ 资本市场与上市公司
- ◆ 公司、金融与投资
- ◆ 基金投资
- ◆ 中国对外投资
- ◆ 项目融资与基础设施
- ◆ 金融服务
- ◆ 反垄断与竞争
- ◆ 诉讼、监管与调查
- ◆ 知识产权
- ◆ 劳动、雇佣及福利

\*我们的北京、上海和深圳办公室是美国摩根路易斯律师事务所 (Morgan, Lewis & Bockius LLP) 的代表处。



#### 荣誉

- ◆ A-List律师事务所,《美国律师》2019-2023
- ◆ 客户服务优质律所前30强,《BTI客户服务A级团队》2002-2023
- ◆ 最具活力律所,《Vault Guide百强律所》2014-2024
- ◆ 亚洲国际律所前20强,《亚洲法律杂志》2021
- ◆ 并购业务,国际和香港,《亚洲法律志》2018-2023
- ◆ 推荐律所,《法律500强大中华区》2024
  - 私募股权投资 - 中国和香港
  - 公司及并购业务 - 中国和香港
  - 资本市场: 股权 - 香港
- 劳工与雇佣 - 中国
- 监管/合规 - 中国
- 通信媒体及科技 - 中国
- 资本市场: 债务 - 香港
- ◆ 杰出律所,《钱伯斯大中华地区》2021-2023
  - 资本市场: 股权
  - 私募股权投资
  - 劳动与雇佣
  - 企业调查/反腐败法, 中国
- ◆ 香港地区股权资本市场业务上榜律所,《国际金融法律评论1000》2019-2023
- ◆ 六大业务领域顶级律所,《中国商法月刊》2023
- ◆ 年度杰出律师事务所《中国法律实务》2023

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● **主要业务领域**

反垄断/竞争法

能源、矿产与环保

房地产和基础设施

破产与重组

航空及航空金融

商事争议解决

合规与调查

生命科学与健康医疗

家事法、信托与财富规划

数据保护

兼并和收购

税法服务

结构化金融

私募股权和风险投资

金融服务与跨境资管

投资基金

金融科技

外商直接投资

境内外资本市场

文化传媒娱乐

境外投资

银行金融

科技、媒体和电信(TMT)

知识产权

劳动人事

资产证券化

汉坤律师事务所是中国领先的综合性律师事务所,专注于国内、国际间复杂的商业交易和争议的解决,是中国律师行业的领军律所之一。

在具体业务领域里,汉坤尤其以私募股权、兼并和收购、境内外证券发行与上市、投资基金/资产管理、反垄断/竞争法、银行金融、飞机融资、外商直接投资、公司合规、数据保护、私人财富管理、知识产权、破产与重组、争议解决等板块的法律服务著称,连年被国际权威法律媒体评为亚太区顶级中国律所。

汉坤拥有近800名专业人员,分布于中国几个主要商业中心城市,北京、上海、深圳、香港、海口、武汉,以及亚太重要的金融中心新加坡。汉坤的律师拥有优秀的学历背景,具有长期服务境内外客户和参与复杂跨境交易及争议解决的丰富经验。



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## 凯易亚洲私募股权业务

凯易被多个法律名录和法律刊物评为私募股权和全球财务投资者“首选”律所。我们处理基金设立、债务融资、杠杆收购、资本市场、资本重整、重组、私有化及退出事务，担任全球500多家私募股权机构和财务投资者的代表律师。

在亚洲，凯易拥有超过140名常驻北京、香港和上海的律师和其他法律专业人士专注于为亚洲私募股权交易提供法律服务。我所团队曾代表私募股权投资者处理该地区诸多杠杆收购（LBO）、少数股权投资、合资、美国私有化、香港私有化、上市后私募投资（PIPE）及特殊目的收购公司（SPAC）交易。我们的客户和专业经验覆盖所有主要行业和主要地域。

---

“私募股权领域绝对的市场领导者。”

《法律500强亚太》

“他们十分勤奋、随叫随到、能力无限。他们将这些优势与所有相关领域的专业知识紧密结合。”

《钱伯斯美国指南》

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“凯易团队非常全面，是真正的全球化团队。”

《钱伯斯大中华区指南》

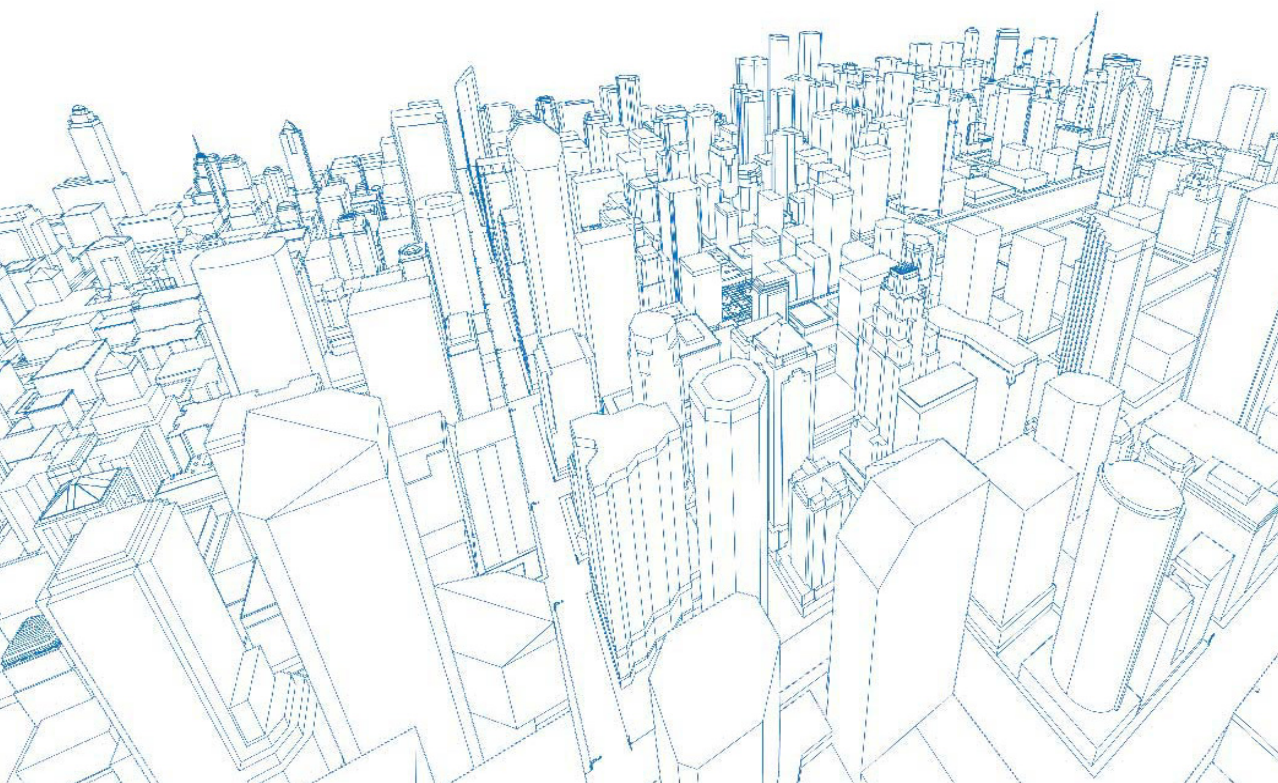
“凯易团队商业思维和寻求创新性解决方案的能力令我们印象深刻。”

《钱伯斯大中华区指南》

# CVCA

## 协会简介

CVCA PROFILE



## 协会简介

### CVCA Profile

中华股权投资协会（CVCA）成立于2002年，是大中华区成立最早的创业投资和私募股权投资行业协会组织。协会依托国际化的背景，秉持独立性、专业性的理念，通过市场化运作，致力于推动创业投资和私募股权投资在大中华地区的健康、可持续发展。CVCA 现有逾百家会员公司，囊括了一大批国际国内最知名最具影响力的机构，包括凯雷、KKR、华平、TPG、鼎晖、贝恩、弘毅、高盛、红杉、高瓴、IDG、启明创投、中信资本等等。截止目前，CVCA 会员机构管理的大中华地区美元基金约 390 支，总额约为六千多亿美元；人民币基金约 1,290 支，总额超一万亿人民币。他们拥有世界一流的投资经验和金融人才，经过全球不同地区和不同经济周期的历练，回归深耕中国市场，并成功投资于大中华地区的众多行业领域；他们致力于在中国大陆推动中国私募股权市场的繁荣和行业发展，同时也为众多最具创新性和成长潜力的公司带来快速发展机会。

Founded in 2002, the Hong Kong-based China Venture Capital and Private Equity Association (CVCA) is the oldest and longest-running trade group representing the venture capital and private equity investment industry in Greater China. Through reliance on its international team of experts, while upholding its independence and professional integrity, CVCA is committed to promoting the healthy and sustainable development of the venture capital and private equity industry in Greater China through market-oriented operations. CVCA has more than 100 regular members and associates, including a number of the most renowned and influential firms in China and the world at large, e.g., Carlyle Group, KKR & Co., TPG Capital, Warburg Pincus, CDH Investments, Hony Capital, Goldman Sachs Group, Sequoia Capital, IDG Capital, Qiming Venture Partners, and CITIC Capital. To date, CVCA members run over 390 U.S. dollar-denominated investment funds in Greater China, with a total of US\$600 billion in assets under management (AUM); and 1,290 RMB-denominated funds, with more than RMB¥1 trillion in AUM. With a wealth of investment experience and a proven track record in deal-making globally and across varying economic cycles, these institutions are firmly committed to the Chinese market, successfully investing in many industries in Greater China. Their substantial investment in Mainland China not only contributes to the prosperity of the Chinese private equity market and industry development, providing opportunities for many of China's most innovative companies, these investments also align with China's economic development strategy, contributing to the advancement of China's real economy and its economic transformation.

## 目标和任务 Goals and Missions

- 支持大中华地区创业投资和私募股权投资的可持续发展；
  - 普及宣传行业知识，促进人们了解创业投资和私募股权投资对大中华地区及全球经济活力的重要意义；
  - 通过征求行业专业意见、建立积极对话机制，争取更利于创业投资和私募股权投资发展的政策环境；
  - 搭建国内与国际间 LP 与 GP 沟通交流平台；
  - 倡导行业道德标准和专业水平；
  - 推动会员之间的交流和信息共享；
  - 为会员提供投资经典案例、职业发展培训及行业动态信息等；
  - 增进投资人与创业者交流的机会。
- 
- Support the sustainable development of venture capital and private equity investment activities in Greater China;
  - Popularize industry knowledge and promote understanding of the vital role that venture capital and private equity investments has in enhancing the Greater China and global economic vitality;
  - Advocate policies that facilitate the development of the venture capital and private equity industry through an active dialogue mechanism;
  - Create both domestic and international communication platforms between Limited Partners (LPs) and General Partners (GPs);
  - Advocate for industry ethics standards and professionalism;
  - Promote shared communication and information among members;
  - Provide members with industry data, case studies, industry publications, and career development/training services;
  - Create more opportunities for investors to interact with start-up founders.

## 会员权利

### Membership Benefits

- 参与本协会对于行业政策意见征询、政府拜访等相关活动，反映行业现状，表达行业关注，维护行业利益；
  - 与一个独立、中立和专业的行业组织联系在一起；
  - 免费或以会员价格参加本协会主办的各类活动和培训；
  - 参加本协会组织的 LP 与 GP 的交流活动，拓展合作机会；
  - 获得会员专享服务；
  - 免费或以会员价格获得本协会的出版物；
  - 与本协会其他会员沟通和交流的机会；
  - 以会员专享价格获得本协会的广告和赞助机会；
  - 以优惠价格参加本协会支持的行业内其他论坛和活动。
- 
- Reflecting industry status, representing industry interests and concerns through consultation on industry policies, government visits and other related activities via CVCA;
  - Affiliation with an independent, neutral and professional industry trade organization and community;
  - Attendance at CVCA's seminar and training programs for free or at member rates;
  - Free communication platform for LPs and GPs, expand cooperation opportunities;
  - Get exclusive membership service;
  - Access to CVCA's publications for free or at member rates;
  - Networking opportunities with other CVCA members;
  - Preferential rates for sponsorship and exposure opportunities at CVCA events;
  - Special discount rates for other industry forums and events CVCA supports.

## 会员义务

### Membership Obligations

- 会员应自觉遵守相关法律法规，接受行业自律组织监督；
  - 会员应秉持诚信、公平、合作的原则，不进行损害行业和协会形象及利益的活动；
  - 会员应秉持长期价值投资理念，开展国际创业投资和私募股权投资行业最佳实践，协助被投资企业实现价值增值；
  - 会员应秉持社会责任投资理念，不进行任何损害公共利益、侵害劳动者权益、破坏生态环境的活动，协助被投资企业实现社会价值；
  - 会员应积极参与和支持协会组织的活动；
  - 会员应按时交纳会费。
- 
- Members shall comply with all applicable laws and regulations of the land, subject to the supervision of the self-regulatory bodies of PE/VC industry;
  - Members shall adhere to a long-term value creation goal, learn from the best practice of international PE/VC industry, and provide value-added services to portfolio companies;
  - Members shall conduct business within the overall framework of social responsibility, avoid activities that are harmful to the public interest, the employee benefits and the ecological environment; Members shall also encourage portfolio companies to carry out their social responsibilities;
  - Members shall conduct themselves in a fair, positive and congenial atmosphere and avoid any activity that runs counter to the interests of CVCA and PE/VC industry in China;
  - Members shall participate actively in activities organized by CVCA;
  - Members shall pay membership fees on time.

# 理事会

## Board of Governors

中华股权投资协会理事会是协会的领导机构，为协会发展提供战略指导。理事会由会员选举产生的行业内经验丰富、享有盛誉的资深人士组成。

CVCA is under the leadership and strategic guidance of its board of governors comprised of resourceful and devoted industry leaders and veterans elected by its members.

# 历任理事长

## Chairmen of CVCA

2002 – 2007	孙 强	TPG 集团	中国区董事长
2007 – 2008	熊晓鸽	IDG 资本	创始董事长
2008 – 2012	张懿宸	中信资本控股有限公司	董事长兼首席执行官
2013 – 2014	赵令欢	弘毅投资	董事长、CEO
2014 – 2016	孙 强	TPG 集团	中国区董事长
2016 – 2021	刘海峰	德弘资本	董事长
2021 –	邝子平	启明创投	创始主管合伙人

2002 – 2007	Mr. Chang SUN	Chairman, TPG China
2007 – 2008	Mr. Hugo SHONG	Founding Partner, IDG Capital Partners
2008 – 2012	Mr. Yichen ZHANG	Chairman, Chief Executive Officer, CITIC Capital Holdings Limited
2013 – 2014	Mr. John ZHAO	Founder and CEO, Hony Capital
2014 – 2016	Mr. Chang SUN	Chairman, TPG China
2016 – 2021	Mr. David H. LIU	Executive Chairman, DCP Capital
2021 –	Mr. Duane KUANG	Founding Managing Partner, Qiming Venture Capital

# 2023 CVCA

中华股权投资协会年会  
暨 PE/VC 高峰论坛

## 理事会成员

### Board of Governors

## 理事长

### Chairman



邝子平  
Duane KUANG

启明创投 创始主管合伙人  
Founding Managing Partner  
Qiming Venture Partners

## 名誉理事长

### Honorary Chairman



孙强  
Chang SUN

TPG 集团 中国区董事长  
Chairman  
TPG China

## 财务官

### Treasurer



周炜  
Wei ZHOU

创世伙伴资本 创始合伙人  
Founding Partner  
China Creation Ventures



## 理事

### Governors



**龙宇**  
**Ms. Annabelle LONG**

BAI 资本  
创始及管理合伙人  
Founding and Managing Partner  
Bertelsmann Asia Investments



**曲家浩**  
**Mr. John QU**

远骥资本  
创始主管合伙人  
Founding Managing Partner  
Stamina Capital



**刘二飞**  
**Mr. Erfei LIU**

亚投资本  
创始合伙人、董事长、CEO  
Founding Partners, Chairman  
and CEO  
Asia Investment Capital Limited



**刘二海**  
**Mr. Erhai LIU**

愉悦资本  
创始及执行合伙人  
Founding and Managing Partner  
Joy Capital



**刘乐飞**  
**Mr. Lefei LIU**

CPE 源峰  
首席执行官  
CEO  
CPE



**孙铮**  
**Mr. Chris SUN**

KKR 投资集团  
合伙人  
Partner  
KKR



**许明茵**  
**Ms. Stephanie HUI**

高盛资产管理  
亚洲私募股权主管和成长性股权全  
球联席主管  
Head of Private Equity Asia / Global  
Co-head of Growth Equity  
Goldman Sachs Asset Management



**李开复**  
**Dr. Kai-Fu LEE**

创新工场  
董事长兼首席执行官  
Chairman and CEO  
Sinovation Ventures

# 2023 CVCA

中华股权投资协会年会  
暨 PE/VC 高峰论坛

## 理事

### Governors



**杨向东**  
**Mr. Xiangdong YANG**

凯雷资本集团  
董事总经理及亚太区主席  
Managing Director and Co-Head  
Carlyle Asia Partners



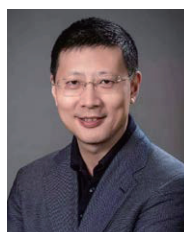
**吴尚志**  
**Mr. Shangzhi WU**

鼎晖投资  
董事长  
Managing Partner  
CDH Investment



**邱中伟**  
**Mr. David QIU**

太盟亚洲资本  
总裁及合伙人  
President and Partner  
PAGAC



**沈南鹏**  
**Mr. Neil SHEN**

红杉资本  
全球执行合伙人  
Steward  
Sequoia Capital



**张立人**  
**Mr. Eddy CHANG**

中华开发资本股份有限公司  
资深副总经理  
Executive Vice President  
CDIB Capital Group



**张磊**  
**Mr. Lei ZHANG**

高瓴资本  
创始人兼首席执行官  
Founder and CEO  
Hillhouse Capital



**张懿宸**  
**Mr. Yichen ZHANG**

中信资本股权有限公司  
董事长兼首席执行官  
Chairman, Chief Executive Officer  
CITIC Capital



**陈浩**  
**Mr. Hao CHEN**

君联资本  
副董事长  
Vice Chairman  
Legend Capital

以姓氏笔画为序 Family name strokes order

## 理事

### Governors



**邵俊**  
**Mr. Roman SHAW**

德同资本  
董事长 / 初始主管合伙人  
Chairman of the Board  
Founding Partner  
DT Capital Partners



**林哲莹**  
**Mr. Zheyang LIN**

古玉资本  
创始人  
Founder  
Jade Capital



**宓群**  
**Mr. James MI**

光速光合  
创始合伙人  
Founding Partner  
Lightspeed China Partners



**竺稼**  
**Mr. Johnathan ZHU**

贝恩投资  
董事总经理  
Managing Director  
Bain Capital (Asia)



**赵令欢**  
**Mr. John ZHAO**

联想控股 常务副总裁  
弘毅投资 董事长、总裁  
Executive Vice President  
Legend Holdings  
Chairman and CEO  
Hony Capital



**胡祖六**  
**Mr. Fred HU**

春华资本集团  
创始人、董事长兼 CEO  
Founder, Chairman and CEO  
Primavera Capital Group



**袁文达**  
**Mr. David YUAN**

红点中国  
创始及主管合伙人  
Managing Partner  
Redpoint China



**徐新**  
**Ms. Kathy XU**

今日资本集团  
创始合伙人兼总裁  
Founder and Managing Partner  
Capital Today Group

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中华股权投资协会年会  
暨 PE/VC 高峰论坛

## 理事

### Governors



**唐葵**  
**Mr. Frank K. TANG**

方源资本  
董事长及首席执行官  
Chairman and CEO  
FountainVest Partners



**黄翊**  
**Mr. Edward HUANG**

黑石集团  
大中华区及韩国区私募股权主管  
Head of Private Equity, Greater  
China and Korea  
Blackstone



**崔桂勇**  
**Dr. Guy CUI**

BPEA EQT  
合伙人  
Partner  
BPEA EQT



**符绩勋**  
**Mr. Jixun FOO**

纪源资本  
管理合伙人  
Managing Director  
JIYUAN Capital



**熊晓鸽**  
**Mr. Hugo SHONG**

IDG 资本  
创始董事长  
Founding Chairman  
IDG Capital



**顾业池**  
**Mr. Yechi GU**

国寿投资保险资产管理有限公司  
总裁助理  
Assistant President  
China Life Investment Management  
Company Limited



**魏臻**  
**Mr. Frank WEI**

华平投资  
中国区总裁、董事总经理  
Head of China  
Managing Director  
Warburg Pincus

以姓氏笔画为序 Family name strokes order

# 2023 CVCA

中华股权投资协会年会  
暨 PE/VC 高峰论坛

## CVCA 活动 CVCA Activities



中华股权投资协会年会暨中国私募股权 / 创业投资高峰论坛  
CVCA Annual General Meeting & China Private Equity/Venture Capital Summit



CVCA 中央政府拜访活动  
CVCA Central Government Visit



CVCA 经典案例分享系列  
CVCA Case Study Sharing Series

# 2023 CVCA

中华股权投资协会年会  
暨 PE/VC 高峰论坛

## CVCA 活动

### CVCA Activities



CVCA 圆桌交流会议  
CVCA LP/GP Roundtable Meeting



CVCA 中国创业投资和私募股权投资管理课程  
CVCA China Venture Capital and Private Equity Management Course



CVCA 专题研讨类活动  
CVCA Seminars



中华股权投资协会官方微信  
CVCA Official Wechat